

E-mail: info@ratl-messe.com
You can find your contact persons at: www.ratl-messe.com/contact

Karlsruher Messe- und Kongress GmbH
Team RATL
Postfach 1208
76002 Karlsruhe



3 – 5 June 2027
Karlsruhe Trade Fair Centre

Registration Exhibitor

If applicable, please also register
your co-exhibitors and represented
companies on page 12.

→ Contract address

Company

Contact person for trade fair organisation (first and last name)

Street / P.O. Box

Telephone number

Post code, City

Mobile phone number

Country

E-mail

General e-mail & website

Optional: Different contact person for marketing activities:

First and last name: _____

E-mail: _____

→ Accounting (in case of different billing address than stated above)

Company

Contact person for invoice receipt (first and last name)

Street / P.O. Box

E-mail

Post code, City

Please note: All stand-related invoices will be e-mailed to you
at the above address.

Country

VAT ID number (obligatory entry for EU countries/
non-EU countries need to enclose certificate of entrepreneurial status)

→ Association membership (discounts)

As a member of one of the following associations, you will receive the discount on the stand rental prices shown on page 2.
Discounts cannot be combined. If you belong to more than one association, the highest rated discount applies.



→ Exhibition focus

Please select the exhibition focus that applies to your participation:

Recycling **Civil engineering** **Both focal areas equally**

Stand space in the outdoor exhibition area

→ We order the following stand space in accordance with the conditions of participation:

Minimum size of stand space: 50 m²

Stand space	Width x depth
<input type="text"/> m ²	<input type="text"/> m x <input type="text"/> m

Services incl. stand construction packages for the outdoor exhibition area can be found on [page 6](#).

Note on minimum stand size for booking demonstration formats: Participation in the demonstration formats requires the booking of a stand space of **at least 100 m² in the outdoor exhibition area**. For stand spaces in the indoor exhibition area, there is no minimum stand size with regard to the demonstration formats. The individual demonstration project within the scope of a demonstration format must be registered at a later date via the 'Technical question sheet' in the Online Service Centre (OSC).

→ We select for our stand space in the outdoor exhibition area:

“Demonstration” presentation format

The commissioning of machines, systems and attachments as part of live demonstrations at your own stand is mandatory for this form of presentation.

	50 – 200 m ²	201 – 500 m ²	from 501 m ²
 Early bird* 01.10.25 – 31.05.26	<input type="checkbox"/> € 60.00/m ²	<input type="checkbox"/> € 55.00/m ²	<input type="checkbox"/> € 50.00/m ²
Regular from 01.06.26	<input type="checkbox"/> € 63.00/m ²	<input type="checkbox"/> € 58.00/m ²	<input type="checkbox"/> € 53.00/m ²

“Static” presentation format

The presentation format is intended for exhibitors who do not carry out live demonstrations on their stand and present exhibits statically exclusively.

from 50 m ²
<input type="checkbox"/> € 65.00/m ²

from 50 m ²
<input type="checkbox"/> € 69.00/m ²

→ Specifics for live demonstrations at the stand

Restoration of the ground/surface conditions

The restoration requirements depend on the nature of the stand space and the planned demonstration application. The individual demonstration design must be specified in good time via the 'Technical question sheet' in the Online Service Centre (OSC).

The corresponding restoration option will be issued as a condition of the stand construction permit and is described in the Special Conditions of Participation. After the end of the event, the stand space will be inspected by Messe Karlsruhe in consultation with the exhibitor.

Free material

Messe Karlsruhe provides exhibitors with demonstration stand with **materials** such as construction waste, concrete parts, old wood, cuttings, mixed scrap or old tyres **free of charge** and in **limited quantities**. The supply and disposal of materials within the defined quantity limits is free of charge. Further information, including ordering options, can be found in the Online Service Centre (OSC for short) or is available on request.

Stand space in the indoor exhibition area

Services incl. stand construction packages for the indoor exhibition area can be found on [page 7](#).

→ We order the following stand space in accordance with the conditions of participation:

Minimum size of stand space: 9 m²

Stand space	Width x depth
<input type="text"/> m ²	<input type="text"/> m x <input type="text"/> m

	Row stand 1 open side	Corner stand 2 open sides	End/island stand 3/4 open sides
 Early bird* 01.10.25 – 31.05.26	<input type="checkbox"/> € 135.00/m ²	<input type="checkbox"/> € 140.00/m ²	<input type="checkbox"/> € 145.00/m ²
Regular from 01.06.2026	<input type="checkbox"/> € 142.00/m ²	<input type="checkbox"/> € 147.00/m ²	<input type="checkbox"/> € 152.00/m ²

Additional stand services

	Service fee ⁽¹⁾	AUMA fee ⁽²⁾	Marketing package ⁽³⁾
Outdoor exhibition area	€ 12.50/m ²	€ 0.60/m ²	€ 790.00
Indoor exhibition area	€ 9.00/m ²	€ 0.60/m ²	€ 790.00

(1) Disposal handling in line with point 13.03 of the IDFA guidelines. Outdoor exhibition area: Infrastructure and energy costs / Indoor exhibition area: Gen. hall ancillary costs, energy costs

(2) Fee of the Association of the German Trade Fair Industry (AUMA)

(3) For a description of services, see page 3 under "Marketing package"

Stand placement

→ We would prefer the following placement (e.g. not next to, in the vicinity of, analogue to RATI 2025):

Marketing package

→ Maximum reach and visibility for your trade fair appearance (mandatory fixed fee of € 790.00):

- Inviting customers the easy way **No** charge back for vouchers used to visit the trade fair
 - ✓ Free voucher link for your guests
 - ✓ Monitoring tools
 - ✓ Printed voucher cards also available on request

Further information on the marketing package can be found at www.ratl-messe.com/marketing-package.

- Supporting advertising materials

Personalised online banners, visitor flyers and posters for targeted advertising.

- Continuous online presence

Digital company profile in the exhibitor and product database (EPDB for short) on the trade fair website with 5 free product entries – online until next RATL. Additional entries cost € 55.00 per entry.

→ Please indicate the letter for alphabetical sorting in the exhibitor and product directory:

Marketing Upgrades & Customer Branding Package

Expand your visibility before and during the trade fair. After registration, you can book individually configurable marketing upgrades and a customer branding package in the OSC. Further information and access data for the OSC will be sent to you at a later date after registration.

Demonstration formats

Demonstration building sites and special theme areas

The thematic focus of the individual demonstration formats may vary. Participation will only take place upon establishment of the respective demonstration format. Further information and the registration form will be provided at a later date.

→ A platform you won't find anywhere else!

Efficient recycling of valuable materials, state-of-the-art attachments, low-emission machines for urban applications and more: With our topic-specific **demonstration building sites** and **special theme areas**, we offer you an ideal platform, allowing visitors to **experience and compare your technology live!**

Take advantage of the professionally staged, expertly moderated live demonstrations on different material flows, applications and drive types to highlight the unique selling points of your product in a compact and convincing way – whether as an introduction to customer discussions or as a targeted extension of your exhibition stand to the live show.

This allows you to create **additional touchpoints** and **ensure you are remembered**.

Further information on the demonstration formats can be found at www.ratl-messe.com/registration.

We are interested in participating in the following demonstration format(s) and request the separate registration form to be sent to us:



Product placements

→ Book the pole position for your exhibit!

- Exhibit at the **main entrance**: € 2,800.00
- Exhibit in the **Events Hall**: € 1,750.00
- Exhibit on the **transition to the outdoor exhibition area**: € 3,800.00

First come, first served

Product placements are **limited** and will be allocated according to receipt of registration and availability. Specific positioning will be determined after consultation.

Product categories and products

→ Presenting your product portfolio is possible with a **maximum of 5 free entries**. A **minimum of one product entry is mandatory**. For each additional entry beyond the 5 free entries, a net amount of **€ 55.00** will be invoiced after the trade fair. Your selection will be published in the online exhibitor directory on the trade fair website at www.ratl-messe.com/exhibitors.

Product categories RATL 2027

1 | Construction machines, equipment & tools

- 1.1 Excavators, material handlers
- 1.2 (Wheel-) Loaders
- 1.3 Rollers
- 1.4 Suction excavators
- 1.5 Road graders
- 1.6 Compressors
- 1.7 Dust binders
- 1.8 Hydraulic tools
- 1.9 Diamond tools
- 1.10 Other construction tools
- 1.11 Tyres
- 1.12 Concrete mixing systems
- 1.13 Accessories, spare and wear parts for construction machinery/equipment

2 | Construction vehicles / lifting and material handling equipment

- 2.1 Vehicle construction
- 2.2 Dumper trucks
- 2.3 Vehicle bodies, trailers
- 2.4 Skip/roll-off tipper or container
- 2.5 Road sweepers
- 2.6 Aerial working platforms
- 2.7 Forklifts
- 2.8 (Mobile) cranes
- 2.9 Vacuum equipment
- 2.10 Other lifting technology

Specify: _____

3 | Attachments

- 3.1 Compactors
- 3.2 Levelling tools
- 3.3 Bucket separators
- 3.4 Bucket screener

- 3.5 Bucket crushers
- 3.6 Other buckets
- 3.7 Concrete cutters
- 3.8 Hydraulic breakers
- 3.9 Shears
- 3.10 Pulveriser
- 3.11 Sorting / demolition grapples
- 3.12 Drum cutters
- 3.13 Excavator magnets
- 3.14 Tiltrotators
- 3.15 Quick coupler systems
- 3.16 Adapters for quick coupler systems
- 3.17 Attachments for special heavy construction
- 3.18 Other attachments

Specify: _____

4 | Auxiliary products / services (construction site / waste management facility)

- 4.1 Lighting
- 4.2 Fences, barriers and other safety equipment/systems
- 4.3 Containers, construction site or office trailers
- 4.4 Hall construction (mobile/stationary)
- 4.5 Storage and transport containers
- 4.6 Weighing technology (mobile/stationary)
- 4.7 Power supply
- 4.8 Noise and sound protection
- 4.9 Fire protection systems
- 4.10 Safety at work (work clothing, breathing apparatus, etc.)
- 4.11 Security and warning systems, access management
- 4.12 Mobile fuelling systems
- 4.13 Workshop equipment

5 | Testing, measuring and control technology

- 5.1 Devices/software for inspection, detection, analysis, documentation and evaluation
- 5.2 Construction machines control systems
- 5.3 Automatisation
- 5.4 Telematics, fleet management
- 5.5 Surveying systems (equipment, tools)
- 5.6 Laser technology

6 | Services

- 6.1 Financing, leasing, insurance
- 6.2 Maintenance and service
- 6.3 Rental services
- 6.4 Construction companies
- 6.5 Waste management facilities
- 6.6 Transport services
- 6.7 (Environmental) analytics / testing laboratories
- 6.8 Certification
- 6.9 Digital platform for pre-sales

7 | Associations/media/education

- 7.1 Trade publishers, databases
- 7.2 Media technology
- 7.3 Associations, organisations
- 7.4 Vocational training

Product categories and products

Product categories: Focus on civil engineering

8 | Systems and machinery with focus on road and (traffic) path construction

- 8.1 Road pavers
 - 8.2 Feeders
 - 8.3 Road milling machines, cold milling machines
 - 8.4 Tarmac recyclers
 - 8.5 Vibratory plates, rammers
 - 8.6 Compaction machines
 - 8.7 Testing technology soil compaction / tarmac
 - 8.8 (Pavement) laying machines / systems
 - 8.9 Measuring and control systems for road construction / rehabilitation
 - 8.10 Road maintenance
 - 8.11 Other construction equipment / tools for road and path construction
- Specify: _____

9 | Systems and machinery with focus on conduit construction

- 9.1 Conduit renewal, new conduit construction
 - 9.2 Cable laying machines / cable drawing systems
 - 9.3 Separator systems
 - 9.4 Drainage systems
 - 9.5 Pipeline construction
 - 9.6 Pumps, pumping stations
 - 9.7 Filters, strainers, coverages
 - 9.8 Other construction equipment / tools for conduit construction
- Specify: _____

11 | Systems and machinery for gardening and landscaping

- 11.1 Machines and equipment for planting work
 - 11.2 Equipment for landscape maintenance
 - 11.3 Watering systems
 - 11.4 Other special equipment for gardening and landscaping
- Specify: _____

10 | Systems and machinery with focus on special heavy construction

- 10.1 Drilling equipment and systems
- 10.2 Soil displacement systems
- 10.3 Pumps for dewatering excavation pits
- 10.4 Excavation support

Product categories: Focus on recycling

12 | Recycling systems (by machine systems)

- 12.1 Shredders
- 12.2 Shears (mobile/stationary)
- 12.3 Chopper
- 12.4 Granulators
- 12.5 Crushers
- 12.6 Cable strippers
- 12.7 Pulverisers / grinders
- 12.8 Other shredding systems
- 12.9 Magnet sorting / non-ferrous and ferrous metal separators

- 12.10 Sorting facilities (mobile/stationary)

- 12.11 Other sorting systems
- 12.12 Screens
- 12.13 Screening plants
- 12.14 Other screening systems
- 12.15 Presses
- 12.16 Bunkers and conveyors
- 12.17 Stockpile conveyors
- 12.18 Plant construction
- 12.19 Accessories, spare and wear parts for recycling technology systems / equipment

13 | Recycling of secondary raw materials (by material flows)

- 13.1 Building material
- 13.2 Metals, scrap
- 13.3 Waste wood
- 13.4 Biomass
- 13.5 Waste paper
- 13.6 Used tyres
- 13.7 Electronic waste
- 13.8 Vehicles
- 13.9 Plastics

Please tell us your product group that you miss in the product overview shown here. We will subsequently check whether there are duplicate entries from other exhibitors and if your desired product group will be included in the trade fair nomenclature. Please note, no guarantee of inclusion is given!

Desired product: _____

All prices are subject to the VAT applicable in the year of the event. The General Exhibiting Guidelines for Trade Fairs and Exhibitions of IDFA Members, the Special Terms and Conditions for Participation, the Technical Guidelines, the House Rules and the Privacy policy, which are available at www.rati-messe.com, are hereby acknowledged as legally binding in their entirety. Any deviating agreements must be made in writing. The place of performance and jurisdiction is Karlsruhe.

I have read the information on data protection in accordance with Art. 13 DSGVO at www.messe-karlsruhe.de/en/data-protection.

Order of services / stand construction packages

Customise your trade fair appearance and enhance it according to your specific needs.
 Seize the opportunity **now** to **order stand construction and technical services** or **request a personalised stand construction consultation** to ensure your trade fair stand is optimally equipped.

Exhibitors in the outdoor exhibition area

→ Please select as applicable:

- We will bring our **own** stand construction in accordance with the technical guidelines of Messe Karlsruhe.
- We would like a **stand construction consultation**.
- We are interested in all **services from last time** and would like to request a quote.

→ As an exhibitor in the outdoor exhibition area, we are interested in the following services:

Prices for **event containers** and **services in the outdoor exhibition area** will be available at a later date.
 If you are interested, we will contact you shortly with an offer.

Stand construction options

Description of services included in the individual packages on pages 8 and 9.

- | | |
|--|---|
| <input type="checkbox"/> Pagoda Basic package | <input type="checkbox"/> Event Container variant 1 "Solo Basic" |
| <input type="checkbox"/> Pagoda Comfort package | <input type="checkbox"/> Event Container variant 2 "Double Basic" |
| | <input type="checkbox"/> Event Container variant 3 "Solo plus Terrace Basic" |
| | <input type="checkbox"/> Event Container variant 4 "Solo plus Roof Terrace Basic" |
| | <input type="checkbox"/> Event Container variant 5 "Double Storey plus Roof Terrace Basic" |

Electrical connections

- | | |
|---|--|
| <input type="checkbox"/> 3 kW | <input type="checkbox"/> 20 kW incl. 5-pin 32A CEE connector plug |
| <input type="checkbox"/> 9 kW incl. 5-pin 16A CEE connector plug | <input type="checkbox"/> 40 kW incl. 5-pin 63A CEE connector plug |

- Grounding/equipotential bonding**

All **conductive stand structures** (e.g. truss systems, scaffolding, containers, etc.) with **electrical consumers** must be provided with an **grounding/equipotential bonding system**.

Water connections

- | |
|--|
| <input type="checkbox"/> Water connection 1/2" incl. tap/end valve, connection of one device, waste water connection DN40 and disposal (in individual cases with water tank) |
| <input type="checkbox"/> Water connection 3/4" incl. tap/end valve, connection of one device, waste water connection DN40 and disposal (in individual cases with water tank) |

Order of services / stand construction packages

Exhibitors in the indoor exhibition area

→ Please select as applicable:

We will bring our **own** stand construction in accordance with the technical guidelines of Messe Karlsruhe.

We would like a **stand construction consultation**.

We are interested in all **services from last time** and would like to request a quote.

→ As an exhibitor in the indoor exhibition area we hereby order the following stand services:

Stand construction options

Description of services included in the individual packages on pages 10 and 11. Price per square metre.

- | | |
|--|--|
| <input type="checkbox"/> Basic Package 9–30 m ² : € 103.50 31–50 m ² : € 77.50 | <input type="checkbox"/> Comfort Package eco 9–30 m ² : € 126.00 31–50 m ² : € 101.50 |
| <input type="checkbox"/> Basic Package eco 9–30 m ² : € 97.00 31–50 m ² : € 72.50 | <input type="checkbox"/> Matrix Basic 2.50 m high 15–30 m ² : € 176.00 31–50 m ² : € 145.00 |
| <input type="checkbox"/> Comfort Package 9–30 m ² : € 133.00 31–50 m ² : € 107.00 | <input type="checkbox"/> Matrix Comfort 2.50 m high 15–30 m ² : € 211.00 31–50 m ² : € 180.00 |

The **stand construction packages for the indoor exhibition area** at the conditions listed here are **only available for stands measuring up to 50 m² in size**. For individual stand construction on larger stand areas, please contact the Exhibitor Service. Matrix Packages are not available for block stands.

Carpet

The standard colour is dark grey (923 charcoal). If you would like a different colour, please select it here:

- | | | |
|---|--|---|
| <input type="checkbox"/> Red (713 red) | <input type="checkbox"/> Green (625 spring green) | <input type="checkbox"/> Light grey (949 frost grey) |
| <input type="checkbox"/> Black (913 jet black) | <input type="checkbox"/> Purple (503 violet) | <input type="checkbox"/> Blue (851 pacific blue) |

(special colours available on request)

Panel lettering

When choosing a Basic or Comfort Package, please send your logo or lettering stating **RATL 2027** and the exhibitor's name to service@ratl-messe.com.

Electrical connections

	3 kW	9 kW	20 kW	40 kW
Electrical connection	<input type="checkbox"/> € 200.00	<input type="checkbox"/> Price on request	<input type="checkbox"/> Price on request	<input type="checkbox"/> Price on request
Power distributor	–	<input type="checkbox"/> Price on request	<input type="checkbox"/> Price on request	<input type="checkbox"/> Price on request

- Grounding/equipotential bonding: € 66.00/unit**
 We do not require an electrical connection

All **conductive stand structures** (e.g. truss systems, scaffolding, containers, etc.) with **electrical consumers** must be provided with an **grounding/equipotential bonding system**.

Water connections

- We are interested in a water connection**

Please note that water connections are only available at selected locations and must therefore be requested in advance.

All prices are subject to the VAT applicable in the year of the event. The General Exhibiting Guidelines for Trade Fairs and Exhibitions of IDFA Members, the Special Terms and Conditions for Participation, the Technical Guidelines, the House Rules and the Privacy policy, which are available at www.ratl-messe.com, are hereby acknowledged as legally binding in their entirety. Any deviating agreements must be made in writing. The place of performance and jurisdiction is Karlsruhe.

- I have read the information on data protection in accordance with Art. 13 DSGVO at www.messe-karlsruhe.de/en/data-protection.

Outdoor stand construction service

Professional appearance with all-round service

Note on the slope of the outdoor exhibition area: In accordance with the technical guidelines of Messe Karlsruhe, the outdoor exhibition area of RATL (Peter-Gross-Bau Areal) has a structural slope of approx. 1 – 4 %, depending on the location. Please take this into account when constructing substructures for tents and containers. The technical guidelines of Messe Karlsruhe are part of the registration documents and can be downloaded [here](#).

Pagoda Basic package

- Pagoda tent (5 x 5 m) with an extra window sheet
- Wood flooring – rent incl. set-up and dismantling
- Tent insurance
- Fire extinguishers
- Power connection with 230 V / 3 kW incl. electric power consumption (lump-sum)
- Planning and organisation with set-up and dismantling

→ Price on request



Sample photo

Pagoda Comfort Package

Services as in the Pagoda Basic Package with additional:

- 2 x flag mast 7 – 8 m incl. anchorage
- Sideboard
- Brochure stand "Simona"
- High table white
- 2 x bar stools "Swing" black

→ Price on request



Sample photo

Event Container variant 1 "Solo Basic"

- Container approx. 6 x 3 m
- 20 kW three-phase connection incl. electric power consumption (lump-sum)
- Grounding of the container

→ Price on request

Also available as a comfort package including furniture and flagpole on request. Price and additional services available on request.



Sample photo

Event Container variant 2 "Double Basic"

- Container combination approx. 6 x 6 m
- 20 kW three-phase connection incl. electric power consumption (lump-sum)
- Grounding of the container

→ Price on request

Also available as a comfort package including furniture and flagpole on request. Price and additional services available on request.



Sample photo

Event Container variant 3 "Solo plus Terrace Basic"

- Container combination approx. 6 x 6 m with terrace
- 20 kW three-phase connection incl. electric power consumption (lump-sum)
- Grounding of the container

→ Price on request

Also available as a comfort package including furniture and flagpole on request. Price and additional services available on request.



Sample photo

Outdoor stand construction service

Professional appearance with all-round service

Event Container variant 4 "Solo plus Roof Terrace Basic"

- Container combination approx. 6 x 3 m with roof terrace
- 20 kW three-phase connection incl. electric power consumption (lump-sum)
- Grounding of the container

→ Price on request

Also available as a comfort package including furniture and flagpole on request. Price and additional services available on request.



Sample photo

Event Container variant 5

"Double Storey plus Roof Terrace Basic"

- Container combination approx. 6 x 6 m with terrace
- 20 kW three-phase connection incl. electric power consumption (lump-sum)
- Grounding of the container

→ Price on request

Also available as a comfort package including furniture and flagpole on request. Price and additional services available on request.



Sample photo

Furniture Event Container Comfort Packages

All event container variants are also available as a comfort package including furniture and flagpole on request. Price and additional services available on request.



Counter USM



High table set



Bar stool Stack Maxi



Armchair Ascot



Bench Ascot



Sofa table Toe schwarz black slate look

Indoor stand construction service

Professional appearance with all-round service

Basic Package (available from 9 m² – 50 m²)

- Material: Octanorm, matt silver, construction height 2.5 m
- Plastic coated back and side walls: white (colours can be added for an additional charge)
- REWIND carpet, latex-free, 100% recyclable, entire stand area, colour: dark grey (923 charcoal) Other carpet colours available up to 2 weeks before the event: red (713 red), blue (851 pacific blue), green (625 spring green), light grey (949 frost grey), purple (503 violet) and black (913 jet black), special colours available on request
- As of 15 m²: cabin 2 m x 1 m with lockable door
- Cover panels: 2 m x 0.3 m incl. lettering / logo (1 panel per each open stand side)
- Duo ceiling supports along open stand sides
- Lighting: 1 LED spotlight, 30 W per 3 m² (illumination corresponds 150 W)
- 1 power connection 3 kW, incl. power consumption (lump-sum), incl. triple socket for stand lighting
- Planning and organisation with set-up and dismantling



→ Fixed price per m²:

9–30 m²: **€ 103.50** | 31–50 m²: **€ 77.50**

Basic Package eco (available from 9 m² – 50 m²)

Services as in the Basic Package **WITHOUT REWIND carpet**.

→ Fixed price per m²:

9–30 m²: **€ 97.00** | 31–50 m²: **€ 72.50**



Comfort Package (available from 9 m² – 50 m²)

Services as in the Basic Package with additional:

- Daily stand cleaning
- 1 coat rail (only in conjunction with the cabin)
- 4 chairs (81 x 40 x 45 cm), frame: chromium, seating area: leather light grey
- 1 bar stool "Swing" (height 80 cm) black
- 1 steel tube table rectangular (72 x 115 x 75 cm), frame: chromium, worktop white
- 1 counter "Comfort" (115 x 105 x 55 cm) white
- 1 brochure shelf (95 x 30 cm), fixed mounted, white



→ Fixed price per m²:

9–30 m²: **€ 133.00** | 31–50 m²: **€ 107.00**

Comfort Package eco (available from 9 m² – 50 m²)

Services as in the Comfort Package **WITHOUT REWIND carpet**.

→ Fixed price per m²:

9–30 m²: **€ 126.00** | 31–50 m²: **€ 101.50**



Indoor stand construction service

Professional appearance with all-round service

Matrix Basic (available from 15 m² – 50 m²)

- Material: BeMatrix, matt silver, construction height 2.5 m
- Plastic plates (back and side walls): white, 3 mm
- REWIND carpet, latex-free, 100% recyclable, entire stand area, colour: dark grey (923 charcoal) Other carpet colours available up to 2 weeks before the event: red (713 red), blue (851 pacific blue), green (625 spring green), light grey (949 frost grey), purple (503 violet) and black (913 jet black), special colours available on request
- Cabin 2 m x 1 m with lockable door
- Lighting: 1 LED display spotlight, 35 W per 3 m² [illumination corresponds 150 W]
- 1 power connection 3 kW, incl. power consumption (lump-sum), incl. triple socket for stand lighting
- Daily stand cleaning
- Planning and organisation with set-up and dismantling
- **Optional:** digital print on fabric walls incl. mounting and demounting on the entire surface, for an extra charge, on request
- **Optional:** digital print on plastic plates incl. mounting and demounting on the entire surface, for an extra charge, on request



→ Fixed price per m²:

15–30 m²: **€ 176.00** | 31–50 m²: **€ 145.00**

Matrix Comfort (available from 15 m² – 50 m²)

Services as in the Matrix Basic package with additional:

- 1 coat rack
- 1 counter with fabric (100 x 100 x 45 cm), illuminated, coated wood, white, incl. digital print (4 colours)
- 3 bar stools "lem" (74-87 x 37 x 42 cm, seating height 66-79 cm), frame: chromium, seating area: wood white
- 1 high desk (110 x 120 x 60 cm) white



→ Fixed price per m²:

15–30 m²: **€ 211.00** | 31–50 m²: **€ 180.00**

The stand construction packages for the indoor exhibition area at the conditions listed here are only available for stands measuring up to 50 m² in size. For individual stand construction on larger stand areas, please contact the Exhibitor Service. Matrix Packages are not available for block stands.

Registration co-exhibitor

→ **Co-exhibitor registration fee € 790.00**

(Registration fee incl. one exhibitor pass and Marketing Package)

Company _____

Street/P.O. Box _____

Post code, City _____

Country _____

General e-mail & website _____

VAT ID number (obligatory entry for EU countries/ non-EU countries need to enclose certificate of entrepreneurial status)

Contact person _____

Telephone number _____

E-mail _____

Invoicing to main exhibitor

Invoicing to co-exhibitor

Co-exhibitor(s): Represented on the stand with personnel and products.

Represented companies/brands: Presented at the stand of the main exhibitor with products without their personnel. These are not product brands, but in particular in the case of dealers, the companies represented by them – in terms of "dealer brands".

→ As the **CO-EXHIBITOR**, please indicate the letter for alphabetical sorting in the exhibitor and product directory:

5 product entries are **free of charge**. Each additional entry will be charged at € 55.00. Please use the **product categories** on pages **4** and **5** and enter the corresponding numbers here.

Our exhibition goods according to product categories (p. **4/5**):

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If **invoicing** is made to the **co-exhibitor**, the **co-exhibitor's signature** is required. Otherwise, invoicing to the main exhibitor is assumed.

Information on sending invoices by e-mail:

Please note: All stand-related invoices will be e-mailed to you at the above address. (If invoiced to the main exhibitor, to their address; if invoiced to the co-exhibitor, to their address.) If the invoice recipient differs, please inform us here of the e-mail address for sending the invoice:

→ **I am represented as a co-exhibitor at the following main exhibitor.**

Company: _____

Registration represented companies/brands

→ **Represented companies/brands of the main exhibitor**

Please name your represented companies/brands below as a listing:

For free!

All prices are subject to the VAT applicable in the year of the event. The General Exhibiting Guidelines for Trade Fairs and Exhibitions of IDFA Members, the Special Terms and Conditions for Participation, the Technical Guidelines, the House Rules and the Privacy policy, which are available at www.ratl-messe.com, are hereby acknowledged as legally binding in their entirety. Any deviating agreements must be made in writing. The place of performance and jurisdiction is Karlsruhe.

I have read the information on data protection in accordance with Art. 13 DSGVO at www.messe-karlsruhe.de/en/data-protection.



Special Terms and Conditions for Participation

in events organised by

Karlsruher Messe- und Kongress GmbH
Postfach 12 08
76002 Karlsruhe
Germany
tel +49 721 3720 0
fax +49 721 3720 2116
info@messe-karlsruhe.de
www.messe-karlsruhe.de/en

1. Event

RecyclingAKTIV & TiefbauLIVE (RATL)

2. Organiser

Karlsruher Messe- und Kongress GmbH (Messe Karlsruhe)
Postfach 12 08, 76002 Karlsruhe, Germany

3. Date(s) and venue

Thursday and Friday, 3 – 4 June 2027, 9 am – 5 pm
Saturday, 5 June 2027, 9 am – 4 pm

4. Assembly and dismantling periods

The set-up and dismantling period as well as the set-up and dismantling times will be announced to exhibitors at a later date.

5. Scope of application, general provisions

(1) These Special Terms and Conditions of Participation (hereinafter referred to as STC) apply to all orders placed by the exhibitor at the time of stand registration. This includes both the services in the course of stand registration in package bookings or individually booked services.

(2) The STC of Messe Karlsruhe apply exclusively to all services booked at the time of stand registration.

(3) Deviating, conflicting or supplementary General Terms and Conditions of the exhibitor shall only become part of the contract if and insofar as Messe Karlsruhe has expressly agreed to their validity in text form. This requirement of consent shall apply in all cases, for example even if the services are provided to the exhibitor without reservation in the knowledge of the exhibitor's General Terms and Conditions.

(4) Individual agreements made with the Client in individual cases (including collateral agreements, supplements and amendments) shall take precedence over these STC. Subject to proof to the contrary, the content of such agreements shall be governed by a written contract or confirmation from Messe Karlsruhe in text form.

(5) The statutory provisions shall apply unless they are directly amended or expressly excluded in these STC.

(6) Messe Karlsruhe reserves the right to amend these STC in the event of a change in the legal situation, supreme court rulings, market conditions or for the further development and expansion of the product range. The exhibitor will be informed of the changes in text form at least two weeks before they come into effect. The amended STC shall be deemed approved if the exhibitor does not object in text form within two weeks of notification of the amendments. If the exhibitor objects to the changes, the underlying contract shall be cancelled. Services already booked with other service providers remain unaffected by this.

6. Registration and admission

6.1 The Exhibitor registers either by returning the legally-binding signed registration form or via the online stand registration system. If registering by returning the signed registration form, the Exhibitor shall create a copy for their own records.

Insofar as all conditions for admission have been fulfilled, the Exhibitor will receive written confirmation of acceptance from the trade fair/exhibition management.

6.2 If the Exhibitor registers via the online stand registration system, they will automatically receive confirmation by e-mail. The Exhibitor will receive their admission permit from the trade fair/exhibition management a few days later. The Exhibitor does not have a legally binding document until they receive this admission permit.

a) The presentation of services in the "RATL 2027" online stand registration system does not constitute an offer, but merely an invitation to submit offers.

b) By clicking the "Complete registration" button, the Exhibitor submits a binding offer to order the services of Messe Karlsruhe that they have selected (application). Before sending the application, the Exhibitor can change and view the data at any time. However, the application can only be submitted and sent if the Exhibitor has clicked the button "I have read and accept the General Exhibiting Guidelines for Trade Fairs and Exhibitions of IDFA Members, the General Terms and Conditions, the Special Conditions of Participation, the Technical Guidelines, the House Rules and the Privacy Policy." This confirms that these terms and conditions have been accepted by the Exhibitor and thus included in their application.

6.3 If only a confirmation of receipt is sent, this shall not constitute acceptance of the application. The contract shall not be concluded until the application has been expressly accepted via the Exhibitor receiving a confirmation of admission or other express written notification (e.g. by order confirmation)/via e-mail.

6.4 The contract is concluded between the Exhibitor and Messe Karlsruhe.

6.5 The trade fair/exhibition management will endeavour to comply with the Exhibitor's wishes in the choice of stand form but reserves the right – in consultation with the Exhibitor – to make changes due to planning constraints. There is no claim to a specific stand.

7. Withdrawal / cancellation

7.1 Once admission has been granted, withdrawal from the contract by the Exhibitor shall not be possible outside the statutory provisions and the following regulations. If the Exhibitor cancels their participation after this time or declares their withdrawal from or termination of the contract, they must pay the participation fee for the entire booked stand area and the ancillary costs incurred by the Organiser up to this time.

6.2 To avert danger and/or for technical or safety-related reasons, the trade fair/exhibition management may prohibit or not permit an exhibit or demonstration planned by the Exhibitor, even at short notice. The discretionary decision of the trade fair/exhibition management here is binding. In this case, the Exhibitor is not permitted to withdraw from the contract and is responsible for redesigning or repurposing their stand space in consultation with the trade fair/exhibition management. Unauthorised goods may be removed by Messe Karlsruhe at the Exhibitor's expense without further warning.

7.3 The following cancellation fees apply to services **in the indoor exhibition area**:

a) If notice of withdrawal or cancellation is received between four weeks and **eight days before the official start of assembly, 50% of the agreed net price** for stand construction/services shall be payable.

b) If notice of withdrawal or cancellation is received **up to seven days before the official start of assembly, 100% of the agreed net price** for stand construction/services shall be payable.

7.4 The following cancellation fees apply to services **in the outdoor exhibition area**:

a) If notice of withdrawal or cancellation is received between four weeks and **15 days before the official start of assembly, 50% of the agreed net price** for stand construction/services shall be payable.

b) If notice of withdrawal or cancellation is received **up to 14 days before the official start of assembly, 100% of the agreed net price** for stand construction/services shall be payable.

7.5 Customised services, such as cut partitions, images, etc., are excluded from cancellation.

7.6 The Exhibitor has the right to prove that Messe Karlsruhe has not incurred damages amounting to the costs detailed in sections 7.1 to 7.5.

7.7 Messe Karlsruhe is not obliged to agree to a transfer of the contract to a substitute participant suggested by the Exhibitor.

7.8 In the event of changes to stand space (relocation of stand space, changes to stand dimensions and/or stand space restrictions) as well as minor changes and/or alterations such as the duration of the trade fair,

trade fair opening hours or set-up and dismantling times by Messe Karlsruhe, the exhibitor shall not be entitled to withdraw from the contract.

8. Admission requirements

8.1. Exhibitors may be manufacturers or companies authorised by a manufacturer to exhibit its products. Exhibitors may also be companies, organisations or associations that enrich the portfolio of the trade fair. All exhibits must be precisely described on the registration form and correspond to the product groups listed in the product group directory. Items other than those registered and approved may not be exhibited.

8.2. The trade fair/exhibition management shall decide on admission. Any changes made after admission has been granted by the trade fair/exhibition management must be notified to the latter in writing and approved in writing. There is no entitlement to a change in admission. The trade fair/exhibition management is also entitled to revoke admission if the conditions for admission are not or no longer met. If the exhibitor deviates from the information provided in the application without the written approval of the trade fair/exhibition management, the trade fair/exhibition management may exclude the exhibitor from participating in the trade fair at short notice and without observing any deadlines. The exhibitor shall not be entitled to claim damages from the organiser as a result.

9. Prices of participation

The prices of participation listed below are net prices subject to VAT. The early bird rate applies to all previous exhibitors and interested parties who book their participation between 1 October 2025 and 31 May 2026.

9.1 Outdoor exhibition space, "demonstration" presentation format

	50-200 m ²	201-500 m ²	From 501 m ²
Early bird 01.10.2025 - 31.5.2026	€ 60.00/m ²	€ 55.00/m ²	€ 50.00/m ²
Regular From 01.06.2026	€ 63.00/m ²	€ 58.00/m ²	€ 53.00/m ²

The trade fair/exhibition management reserves the right to verify that exhibitors who selected the "demonstration" presentation format actually perform their demonstration during the period of the trade fair. If exhibitors who booked the "demonstration" presentation format under the corresponding price model do not operate any machinery / plants / equipment / vehicles, Messe Karlsruhe reserves the right to subsequently bill the difference to the square metre price for the "static" presentation format for the booked stand space.

9.2 Outdoor exhibition space, "static" presentation format

	From 50 m ²
Early bird 01.10.2025 - 31.5.2026	€ 65.00/m ²
Regular From 01.06.2026	€ 69.00/m ²

9.3 Indoor stand space

	Row stand	Corner stand	End/island stand
Early bird 01.10.2025 - 31.5.2026	€ 135.00/m ²	€ 140.00/m ²	€ 145.00/m ²
Regular From 01.06.2026	€ 142.00/m ²	€ 147.00/m ²	€ 152.00/m ²

9.4 Additional stand services

The marketing package amounts to € 790.00. The service fee for exhibitors in the outdoor exhibition area is € 12.50/m² and covers the costs for infrastructure and energy, as well as disposal handling in line with section 13.03 of the IDFA guidelines. The service fee for exhibitors in the indoor exhibition area is € 9.00/m² and covers the general ancillary and energy costs in the hall, as well as disposal handling in line with section 13.03 of the IDFA guidelines.

10. Stand construction service

Please note: If the Exhibitor orders a stand construction package, they cannot claim offset or reimbursement for any stand construction material that is not required. The packages can only be ordered through registration on the registration form or an individual offer. After registration, stand construction can only be ordered via the Online Service Center (OSC).

10.1 Stand construction packages for the indoor exhibition area
Stand construction packages for the indoor exhibition area can only be booked for stands measuring up to 30 m² in size. Stand construction for larger stand sizes is subject to individual consultation with the trade fair/exhibition management. (Please also note the requirements for participation in demonstration formats for exhibitors in the outdoor exhibition area in accordance with section 18.2.)

Basic Package (up to 30 m²) € 103.50

Basic Package 31-50 m² € 77.50

Basic Package eco (up to 30 m²) € 97.00

Basic Package eco 31 - 50 m² € 72.50

Comfort Package (up to 30 m²) € 133.00

Comfort Package 31-50 m² € 107.00

Comfort Package eco (up to 30 m²) € 126.00

Comfort Package eco 31-50 m² € 101.50

Matrix Basic 15-30 m², 2,50 m height € 176.00

Matrix Basic 31-50 m², 2,50 m height € 145.00

Matrix Comfort 15-30 m², 2,50 m height € 211.00

Matrix Comfort 31-50 m², 2,50 m height € 180.00

10.2 Stand construction packages for the outdoor exhibition area

Services and prices will be available at a later date.

10.3 Electrical connections

Power outlet	Indoor area	Outdoor area	Power distributor
3 kW	€ 200.00	Prices will be available at a later date.	Prices will be available at a later date.
9 kW	Prices will be available at a later date.	Prices will be available at a later date.	Prices will be available at a later date.
20 kW	Prices will be available at a later date.	Prices will be available at a later date.	Prices will be available at a later date.
40 kW	Prices will be available at a later date.	Prices will be available at a later date.	Prices will be available at a later date.

Add-on services for electrical connections:

Grounding/equipotential bonding: € 66.00 each

11. Regulations for rental items

11.1 All the booked items are rental items that shall remain the property of the respective service partner or of Karlsruhe Trade Fair Centre, unless otherwise indicated on the item or group of items. Special rules shall apply to custom-made items.

11.2 The rental items shall only be provided for the agreed purpose and for the duration of the rental period. The Client shall not be entitled to sublet the rental items. The rental items shall be delivered to the Client's exhibition stand, unless otherwise agreed.

11.3 In exceptional cases, Karlsruhe Trade Fair Centre shall be entitled to replace the ordered goods with equivalent or higher-value goods for the price of the originally ordered goods.

11.4 The dimensions given in the OSC and the contract are approximate dimensions.

11.5 If there are no staff present at the exhibition stand at the time of delivery, the service shall be deemed to have been properly provided or performed when the service is provided or the rental items set down at the exhibition stand. Neither Karlsruhe Trade Fair Centre nor its service partners shall be obligated to check the identity of the persons present at the stand when the service is provided or the rental items delivered.

11.6 Normal signs of wear and tear on the rental items shall not constitute defects. The Client is aware that the rental items are used multiple times and are not always in mint condition.

11.7 The Client may only use the rental items at the agreed locations. They are obligated to keep the rental items in their direct possession.

11.8 The Client shall reimburse Karlsruhe Trade Fair Centre and/or its service partner for the inspection of the rental items.

11.9 The Client is obligated to handle the rental items with care. They must follow the recommendations for maintenance, care and use. 11.10 If the rental items are not returned or made available for collection on time, contrary to (9) of this section or other agreements, Karlsruhe Trade Fair Centre shall be entitled to claim a fee corresponding to the agreed rent from the Client as compensation for the period for which the items are withheld. This shall not affect further claims for compensation.

12. Services

12.1 The scope of services shall be based on the respective agreements made. Karlsruhe Trade Fair Centre reserves the right to make minor changes in terms of the dimensions, shape and colour, provided that this is acceptable to the Client.

12.2 Otherwise, deviations shall only be permissible if they are mutually agreed by the parties in text form. Karlsruhe Trade Fair Centre is not obligated to check the information provided by the Client for completeness and accuracy.

13. Non-availability of the service; dependence on delivery by sub-suppliers

13.1 Karlsruhe Trade Fair Centre shall be entitled to withdraw, in full or in part, from the contract with the Client if

- Karlsruhe Trade Fair Centre has not been supplied, or has not been supplied on time, by a supplier with whom it had concluded a contract for the purpose of fulfilling its obligation to the Client and
- Karlsruhe Trade Fair Centre is not responsible for the supplier's failure to deliver or their failure to deliver on time.

The same shall apply if such a contract between Karlsruhe Trade Fair Centre and its supplier does not come into effect because the supplier is unable to deliver the goods and Karlsruhe Trade Fair Centre is not responsible for this.

13.2 If a case justifying a withdrawal in accordance with (1) of this section arises, Karlsruhe Trade Fair Centre shall inform the Client of the non-availability without delay. In the event of the withdrawal, Karlsruhe Trade Fair Centre shall reimburse the Client for a consideration that has already been paid.

14. Co-exhibitors/additionally represented companies

Inclusion of a co-exhibitor/additionally represented company/brand requires prior written indication on the registration, specifying complete address details including contacts (see page 9 or the online stand registration system). A registration fee incl. exhibitor pass, and the marketing package of € 750.00 plus VAT, is payable for each co-exhibitor. If the invoice is issued to the co-exhibitor, the co-exhibitor must sign on page 9. Otherwise, it shall be assumed that the invoice will be issued to the main exhibitor. Additionally represented companies/brands are not subject to the registration fee.

15. Sponsoring and product placement

Exhibitors can advertise their business, products or promotional messages on the exhibition grounds of the Karlsruhe Trade Fair Centre away from their own stand through sponsoring or product placement.

a) Sponsoring is individually tailored to the needs of the Exhibitor. It is possible, for example, to distribute advertising material like flyers or posters on the exhibition grounds of the Karlsruhe Trade Fair Centre, or to place the company logo on dedicated advertising areas. The price is based on the individual composition of services.

b) Exhibitors who book a product placement can place their exhibit (e.g. machine / system / equipment / vehicle) at a location on the exhibition grounds of the Karlsruhe Trade Fair Centre specified by the trade fair/exhibition management. The prices for product placement are as follows:

- Exhibit at the main entrance: € 2,800.00 plus VAT
- Exhibit in the Events Hall: € 1,750.00 plus VAT
- Exhibit on the transition to the outdoor exhibition area: € 3,800.00 plus VAT

16. Force majeure, performance reservations

16.1 Force majeure is an external event which has a very serious impact on the contractual relationship. It is unforeseeable based on human

judgement and experience, and cannot be prevented or rendered harmless by economically viable means, even when the greatest reasonable degree of care has been taken. In the event of force majeure, Messe Karlsruhe shall be entitled to postpone, shorten, lengthen or restrict the event in whole or in part, or temporarily or permanently close the event. In such a case, the Exhibitor shall have no claim for compensation against Messe Karlsruhe. Services already provided can be settled against Messe Karlsruhe, provided that these costs have already been covered by corresponding income or can be asserted and enforced against the Exhibitor in accordance with legal regulations and contractual agreements. A partial or complete impossibility to deliver the contractually agreed services by Messe Karlsruhe shall also be deemed equivalent to a case of force majeure, including for reasons that, insofar as they would have been foreseeable, are outside the parties' influence, in particular the following:

- a) The interruption or significant restriction of an adequate supply of electricity, gas, water or internet, insofar as this is not only of a short duration
- b) The occurrence and further development of pandemics according to the German Infection Protection Act (*Infektionsschutzgesetz*, IfSG)
- c) As a result of official/governmental orders or regulations

16.2 In the case of the event being postponed for any other reason by up to one year, the contractual relationship between the parties shall remain unchanged unless the Exhibitor or Messe Karlsruhe declares in text form to the other party, within 14 days of notification of the postponement, that adherence to the contract is unreasonable. The grounds for this being considered unreasonable must be explained in full. The evaluation standard is based on Section 313 (1) of the German Civil Code (*Bürgerliches Gesetzbuch*, BGB). If the other contracting party does not subsequently object in text form within seven days, the explanation of the circumstances which make this unreasonable shall be deemed to have been accepted.

17. Two-level stands

Two-level stands are subject not only to the stand rental but also to another 50% for the upper level.

18. Stand space

18.1 The minimum stand space is 50 m² in the outdoor exhibition area and 9 m² in the indoor exhibition area. Smaller stand spaces can only be leased if this has been arranged with the trade fair/exhibition management and if the layout planning allows for such space. Any structural columns, plinths, technical facilities and similar items that are located within the stand space shall form part of the stand. The final rental invoice shall be based on the dimensional survey taken by the trade fair/exhibition management. Each square metre or part thereof shall be charged in full, and the stand space shall generally be calculated as a rectangle, irrespective of installations, minor deviations, etc.

18.2. In order for exhibitors to participate in formats, they must book a minimum area of 100 m² when booking a stand space in the outdoor area. There is no minimum stand size requirement for participation in formats for stand spaces booked in the halls. Section 18.1 remains unaffected.

19. Design, fittings and furnishings of indoor stand spaces

Each stand area must have constructionally defined borders separating it from neighbouring stands. If the Exhibitor does not have their own stand construction system or if they do not book such a system via Messe Karlsruhe, then stand separation partitions (back and side panels) shall be mandatory. Such stand separation partitions are subject to a fee which is not included in the stand rental. Stand separation partitions, floor coverings and additional services are available from the Online Service Center (OSC). If the Exhibitor does not order stand separation partitions but their stand space is surrounded by partitions of neighbouring stands or by existing partitions, the Exhibitor will be charged for those partitions according to the terms specified in the Online Service Center (OSC). Approx. 5 cm shall be deducted from the width of an allocated stand, unless the Exhibitor has specifically requested clear width on account of

standard stand construction. For safety reasons, the stand separation partitions in basic stand construction can be secured by support partitions. These may only be removed by the contracting company of Messe Karlsruhe once this company has professionally secured the structural stability of the separation partitions. The Exhibitor is liable for any damage resulting from failure to ensure the continued structural stability of stand separation partitions after the dismantling of their stand. Drawings and structural descriptions must be submitted for approval for single-storey stands in the indoor exhibition area that measure over 3.5 m in height, provided that the design and construction of the stand are compliant with the Technical Guidelines. Any decoration material used by the Exhibitor shall be flame retardant and must comply with all other police regulations. The Exhibitor is liable for any damage to partitions and flooring, as well as any modifications to the rented stand space by the Exhibitor, their staff or their agents. Any costs resulting from such damage shall be billed separately. The Exhibitor shall notify the trade fair/exhibition management of any contracted design companies, unless those are companies owned by the Exhibitor. The Exhibitor may not alter the interior design of the indoor stand spaces.

20. Specific information for outdoor stand spaces

20.1 Design

The Exhibitor must check the suitability of the stand space for operating machinery / plants / equipment / vehicles for the intended purpose in good time before starting assembly of the stand space. Demonstration areas on the stand space are subject to approval. The movement of machinery / plants / equipment / vehicles within the stand space is only permitted within the approved demonstration area. The demonstration area must be secured against unauthorised access through suitable structural measures (e.g. barriers, warning tape, etc.). If using recycling plants or certain attachments (mills, demolition hammers, etc.), the demonstration area must be secured via special structural measures, taking into account the sufficient safety distances to the audience, in order to prevent injuries to persons outside the demonstration area. The movement of machinery / plants / equipment / vehicles beyond the boundaries of the stand (e.g. the driving of aerial working platform baskets transporting people at height across the visitor walkways) is prohibited. The machinery / plants / equipment / vehicles may only be operated and demonstrated by trained and qualified personnel who have been authorised by the Exhibitor. All persons must wear appropriate personal protective equipment (PPE) during any operation of machinery / plants / equipment / vehicles for the purposes of transporting persons. The Exhibitor must ensure that no unauthorised persons are present within the demonstration area. During the demonstration times in particular, the areas must be secured to prevent hazards. Machinery / plants / equipment / vehicles must be secured against being accessed or climbed on without authorisation or supervision.

20.2. Fittings and furnishings

The regulations governing stand construction approval and the inspection and approval of structures requiring approval apply. In principle, the specifications of the Technical Guidelines of Messe Karlsruhe (<https://www.messe-karlsruhe.de/data/downloads/vertragsunterlagen-und-richtlinien/technische-richtlinien-fuer-messen-und-ausstellungen-messegelaende.pdf>) must be observed.

The following documents must be submitted in digital form and in German no later than eight weeks before the start of assembly for the purposes of checking for approval of structures in the outdoor exhibition area, as well as special constructions (e.g. free-standing walls, tall exhibits, tall decorative or artistic elements, tents, stages including any roofs and side cladding, seating stands, show and stage trucks with trailer sections or stage elements that can be driven on or allow for installations beneath them, free-standing scaffolding or advertising hoardings, LED walls, PA towers, all other accessible and/or covered stands that are free standing or form an enclosed space, such as pedestals, multi-storey pavilions and container systems, textile stand construction elements):

- a) Verified static load calculation according to German standards
- b) Structural description
- c) Stand construction drawings at a scale of 1:100 (floor plans, elevation diagrams, cross-sections), construction details on a larger scale
- d) Evacuation route plan with proof of the lengths and widths of the evacuation routes

Items a) and b) may be omitted if the Exhibitor submits an inspection log book/type test. The costs of the approval procedure and construction approval procedure will be charged to the Exhibitor/stand builder. The documents and valid inspection log books required for acceptance and approval must be held at the stand for approval prior to the start of the event. Messe Karlsruhe reserves the right in justified cases to arrange for a chargeable inspection of stability by a structural engineer.

An audited verification of stability must be submitted for the erection of mobile constructions. Tents with a floor space of < 75 m² and similar structures shall always be deemed temporary structures. They are only exempt from the issuing of a model approval and official approval. Despite this, these structures must still be stable enough to meet the technical specifications and requirements for temporary structures (including as per DIN EN 13 782).

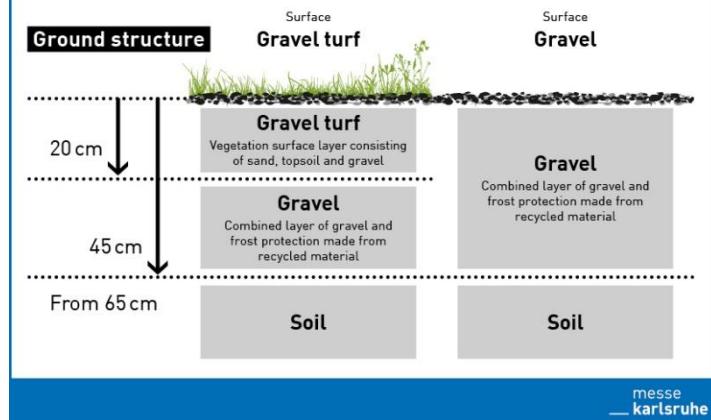
20.3 Ground/surface conditions

- (1) The incline in the outdoor exhibition area varies from location to location between 1 and 4% due to structural conditions.
- (2) The outdoor exhibition area has different surface conditions. Some areas feature a surface layer of vegetation (gravel turf consisting of sand, topsoil and gravel) – hereafter referred to as “gravel turf” – and areas featuring a combined surface layer of gravel with frost protection (recycled material) – hereafter referred to as “gravel”.

The ground structure of the outdoor exhibition area as illustrated below is as follows:

- a) “Gravel” surface: gravel down to 65 cm below the surface, soil from 65 cm below the surface
- b) “Gravel turf” surface: gravel turf down to 20 cm below the surface, followed by 45 cm of gravel and then soil from 65 cm below the surface

Messe Karlsruhe – Outdoor Exhibition Area



All the restoration requirements as per section 16.4 apply for both types of surfaces (gravel turf and gravel) for exhibitors who intend to hold demonstrations.

20.4 Restoration requirements

(1) The requirements to restore the structure of the ground are based on the surface layer and ground conditions of the respective stand space in the outdoor exhibition area, as well as the specific type of demonstration to be performed. The individual demonstration must be registered with Messe Karlsruhe via the specific technical question sheet within the period indicated therein. The Exhibitor shall be informed of the method of restoration to be used with the stand construction approval. During the dismantling period, the stand space and/or aggregated material shall be approved by Messe Karlsruhe and/or its representatives. If the

restoration requirements are not fulfilled during the dismantling period and Messe Karlsruhe and/or its representatives are required to remove contaminated material and procure new material, the Exhibitor shall bear the costs that arise as a result.

(2) The Exhibitor must ensure the following, depending on the surface conditions of the corresponding stand space (gravel, gravel turf or both) and trench depth (up to max. 1.20 m, with penetration of up to three material layers):

- Formation of separate piles of aggregated materials, according to surface layer and excavated materials, next to the excavated earth point within the stand space
- Storage of the aggregated materials in such a way that it remains possible to reinstall the surface layer and excavated material
- Prevention of mixing or contamination of the different material groups, including the materials provided free of charge by Messe Karlsruhe for demonstration purposes

Messe Karlsruhe and/or its representatives are responsible for the professional reinstallation of the various material groups, the compaction and the re-establishment of the subgrade after the dismantling period. The Exhibitor is only responsible for refilling excavated material down to 20 cm from the surface during the dismantling period.

(3) If the Exhibitor uses material provided free of charge by Messe Karlsruhe for demonstration purposes during their demonstrations, this material shall be disposed of free of charge by Messe Karlsruhe.

20.5 Firefighting resources

Each stand in the outdoor exhibition area must have at least one fire extinguisher, which has been checked by a qualified professional, during the assembly and dismantling periods, as well as during the trade fair. The location of the fire extinguisher must be indicated at the stand by means of pictograms (ISO 7010, symbol F01). The Exhibitor is responsible for procuring and attaching the pictograms. The trade fair/exhibition management may require the Exhibitor to provide additional extinguishing/binding resources in justified cases.

20.6 Vehicles

Machinery / plants / equipment / vehicles that are operated for demonstration purposes at the stand space or during the demonstration formats are subject to the following provisions, which deviate from those detailed in the Technical Guidelines of Messe Karlsruhe

(<https://www.messe-karlsruhe.de/data/downloads/vertragsunterlagen-und-richtlinien/technische-richtlinien-fuer-messen-und-ausstellungen-messegelaende.pdf>):

- For machinery / plants / equipment / vehicles with combustion engines, the content of the fuel tank does not have to be reduced to the minimum required for entering and exiting the exhibition area.
- For machinery / plants / equipment / vehicles with alternative drive systems, e.g. electric or hybrid drive, the traction batteries do not have to be separated from the drive via a safety clamp switch (main switch), and the charge level of the vehicle battery does not have to be reduced to the minimum, uncritical level required for entering and exiting the exhibition area, as well as for the demonstration.

The other provisions of the Technical Guidelines of Messe Karlsruhe remain unaffected. If special safety measures are required for these exhibits, these shall be imposed on the Exhibitor during the course of the stand approval by Messe Karlsruhe.

21. Assembly and dismantling

The Exhibitor shall receive the access details for the Online Service Center (OSC) in good time and undertakes to note the content of the same. If a company's stand is still unoccupied 12 hours prior to the beginning of the event or if there is no indication that the Exhibitor will arrive at a later stage, then their space shall be given side and back panels at the expense of the Exhibitor upon instruction of the trade fair/exhibition management, and the entire stand, whether in the outdoor or indoor exhibition area, shall be either decorated with a view to creating a good overall impression or given to other participants. In such a case, stand rental shall be payable in full. Messe Karlsruhe shall under no

circumstances be held liable for damage caused by the Exhibitor's delay in submitting orders (e.g. incomplete electric power lines during assembly). If the Exhibitor dismantles their stand before the end of the trade fair, the trade fair/exhibition management shall be entitled to charge a contractual penalty of € 500.00 + VAT.

22. Complaints regarding stand construction services

Complaints must be registered immediately (without undue delay) by the applicant on site to the trade fair/exhibition management.

23. Exhibitor passes

Exhibitor passes are available for digital distribution to trade fair personnel in the Online Service Center (OSC) under "Badges and tickets for exhibitors".

a) Indoor exhibition area: two passes for stands measuring up to 9 m². One additional pass will be provided for each additional 9 m² or part thereof.

b) Outdoor exhibition area: three passes for stands measuring up to 500 m². One additional pass will be provided for each additional 100 m² or part thereof.

c) Co-exhibitors: permitted co-exhibitors in the indoor and/or outdoor exhibition area will be provided with one exhibitor pass.

Further passes can be issued at a charge. Please observe the corresponding information in the Online Service Center (OSC).

24. Marketing package for exhibitors (main and co-exhibitors)

The organiser provides each exhibitor with the following marketing services in the form of a 'marketing package': The main exhibitor agrees to purchase the marketing package at a flat rate of €790.00 plus VAT. For co-exhibitors, the co-exhibitor fee of €790.00 plus VAT covers these services. The main exhibitor will be billed for the stand rental and other ancillary stand costs. No price reduction can be granted for the use of partial services. The marketing package includes the following services:

- Free voucher links for your guests – including monitoring tools, no recalculation after redemption. Haptic voucher cards also available on request.
- Supporting advertising materials: personalised online banners, visitor flyers and posters for targeted advertising.
- Permanent online presence: digital company profile with 5 free product entries – online until next RATL. Additional entries cost £55.00 per entry.

25. Property rights and third-party rights in connection with the use of texts / images and sound recordings;

Entries in the exhibitor and product database, accessible at www.ratl-messe.com/exhibitors

25.1 The exhibitor is responsible for the legal admissibility of the use of all texts, images and sound recordings that s/he may submit / upload / create, including, in particular, third-party property rights such as copyrights and trademark rights, as well as personal rights and data protection requirements.

25.2 The exhibitor is solely responsible for obtaining the consent of a rights holder or data subject which may be necessary for the collection, processing or reproduction of image and sound recordings.

25.3 If the organiser is exposed to claims from third parties, in particular from the owners of copyrights and market rights as well as personal rights / personal data or their representatives due to an infringement of rights resulting from the collection, processing or use of texts, images and sound recordings created / submitted / uploaded or otherwise used by the exhibitor, the exhibitor shall be liable for any damage caused to the organiser as a result, and will indemnify the organiser against these claims vis-a-vis the third party, reimburse the organiser for all costs of legal defence, and compensate the organiser for any further damages caused as a result of the claim.

25.4 Rights within the meaning of this provision are also those rights whose management has been transferred to collecting societies. Any licence fees, usage fees and/or copyright fees arising from the reproduction of texts, images or sound recordings (e.g. owing to VG Bild Kunst or the artist or author of the submitted / uploaded texts) shall be paid by the exhibitor.

26. Own sound recordings, image/sound recordings, image recordings and other recordings and broadcasts of the event of any kind (radio, TV, internet, loudspeakers, etc.) by the Exhibitor

26.1 Audio recordings, image/audio recordings, image recordings and other recordings and broadcasts of the event of any kind (radio, TV, internet, loudspeakers, etc.) require the consent of the copyright holders and holders of ancillary copyrights involved, as well as other holders of property rights and personal rights, and also the consent of Messe Karlsruhe in writing. Messe Karlsruhe is entitled to make its consent to this subject to the agreement of a fee to be paid to it.

26.2 If the Exhibitor commissions Messe Karlsruhe or a service provider of Messe Karlsruhe to produce sound, sound and image or image recordings, the commission must be made in writing or in text form in accordance with the following conditions a) to f).

26.3 If Messe Karlsruhe gives its consent or is commissioned, and the Exhibitor is thereby granted the right to use and exploit the recordings comprehensively, including for commercial purposes, this shall be subject to the following conditions:

a) Granting of rights

aa) The rights granted to the exhibitor are limited in terms of space and time to the above-mentioned scope and expressly include all mentioned/known and unknown types of use, including the right to reproduce the recordings (in whole or in part, permanently or temporarily, using any technical means, as well as by any means and in any form), to distribute, exhibit, publicly reproduce, in particular to show, broadcast, reproduce via image, image and sound and/or sound carriers, and to make publicly available, in particular via the Internet, in such a way that members of the public have access at locations and at times individually chosen by them, regardless of the medium used for transmission.

bb) In return for the granting of rights, the Exhibitor permits Messe Karlsruhe to use the photographs taken by the Exhibitor for its own advertising purposes; the following obligations of the Exhibitor apply equally to the use of the photographs taken by the Exhibitor by Messe Karlsruhe.

b) Obligations of the Exhibitor

The Exhibitor guarantees that

aa) he/she will obtain the effective consent of all persons recorded in advance and that he/she is the owner of any transferable rights of third parties or is in a position to effectively grant the aforementioned rights or have them effectively granted. If Messe Karlsruhe is permitted to use the recordings, the consent must also cover their use by Messe Karlsruhe for its own advertising purposes.

bb) the recordings covered by the contract are free of third-party rights that could conflict with the granting of rights under the contract.

cc) the use of the recordings does not infringe any personal rights, copyrights, moral rights, trademark rights or other property rights.

dd) in the course of the rights granted, the statutory data protection provisions are complied with and that any necessary agreements on order processing or joint responsibility with third parties have been concluded independently or will be concluded in advance.

c) Exemption declaration, extended obligations of the issuer

aa) The Exhibitor shall indemnify Messe Karlsruhe upon first request against all claims by third parties that may arise from the granting of rights within the meaning of this agreement, in particular claims arising from industrial property rights, trademark, copyright and personal rights infringements, claims arising from violations of data protection regulations that may be brought against Messe Karlsruhe in connection with the exercise of third-party rights.

bb) Any infringements of third-party rights that become known to the Exhibitor must be reported to Messe Karlsruhe immediately. The indemnification also includes reimbursement of any costs incurred or to be incurred by Messe Karlsruhe in connection with legal action or defence.

cc) The Exhibitor is not entitled to produce and use recordings in which ideas that are unconstitutional or unlawful are presented or disseminated.

dd) By signing this agreement, the exhibitor acknowledges that they will not tolerate any racist, anti-Semitic, Islamist, anti-democratic, unconstitutional or illegal content. This means in particular that the recordings and their use shall not disparage human freedom and dignity, either in performance or in word or writing, and that symbols which represent or are associated with anti-constitutional or unconstitutional organisations shall not be used or disseminated.

This also means that the Exhibitor

- actively intervenes against violations of paragraphs b) and c) during filming,
- excludes participants from filming who violate the principles set out in paragraphs b) and c),
- interrupts filming in the event of a continuing violation of paragraphs b) and c), and
- stops filming in the event of further continuing violations.

• does not use or publish any corresponding image and sound material.

ee) If, in the context of the production and use of image, image and sound recordings or sound recordings permitted by Messe Karlsruhe, violations occur in accordance with Section 3 which constitute a criminal offence, in particular in accordance with Sections 86, 86a, 90, 90 a-c, 130, 185, 186, 187 and 188 of the German Criminal Code (StGB) or Section 20 (1) No. 5 of the German Association Act (VereinsG), and if the Exhibitor violates its contractual obligations under paragraphs b) and c), it shall pay Messe Karlsruhe a contractual penalty of up to €50,000 for each case of infringement, to be determined by Messe Karlsruhe at its reasonable discretion and, in the event of a dispute, subject to judicial review.

d) Notes

aa) The Exhibitor is aware that any filming permits required for filming on the Festplatz and outside the exhibition grounds must be applied for by the Contracting Party from the City of Karlsruhe. For filming outside the exhibition grounds, any filming permits required must be applied for by the Contracting Party from the City of Rheinstetten or obtained from the respective property owners.

bb) The Exhibitor is aware that this consent does not include permission for flights and recordings with drones. A separate permit must be obtained for this purpose.

27. Animals

Animals are not permitted at the event. Guide or assistance dogs are permitted where required for medical reasons. Proof of the need for such a guide or assistance dog must be presented upon request. Special exceptions apply to animal-related events.

28. Sale/distribution

The sale/distribution of goods and services is only permitted when specifically stated in the admission permit and only when such sales/distribution activities are performed in the rented stand area. The Exhibitor must comply with the legal requirements, particularly those pertaining to price labelling. Procurement of and compliance with necessary official permits (such as those from the relevant trade and health authorities) is solely the responsibility of the Exhibitor.

Contraventions entitle Messe Karlsruhe, after prior warning, to close the stand immediately and to exclude the Exhibitor from participation in the event and possibly any subsequent events. The Exhibitor remains liable for the full price of participation and shall have no claim for damages in this respect.

29. Photography

The trade fair/exhibition management is entitled to authorise staff to make drawings, video recordings and photographs of trade fair stands and exhibits, and to use the resulting material for its advertising purposes (see House Rules, section 6). The Exhibitor shall waive all objections arising from their rights of ownership and rights of use. Other persons aside from those contracted to do so by the trade fair/exhibition management require express written permission from the trade fair/exhibition management for recordings of any kind.

30. AUMA fee

Net fees of € 0.60 plus VAT per square metre of indoor space and

outdoor space are levied for the Association of the German Trade Fair Industry (AUMA). This amount shall be invoiced along with the stand rental. AUMA upholds the manifold interests of German industry in matters of exhibitions and trade fairs.

31. Technical facilities

Requests for electricity, water, compressed air, etc. can only be met if orders are received on time via the Online Service Center (OSC). A sufficient level of general illumination will be available. However, the Exhibitor can ask for additional power supply lines to be installed at their own expense. Charges for such lines shall be based on the nearest connection point to the relevant stand. The installation of supply lines may only be entrusted to contractors licensed for this purpose by the trade fair/exhibition management. The use of electricity, water and gas within the stand space shall be at the Exhibitor's expense. The trade fair/exhibition management accepts no liability for damage due to technical faults resulting from supply fluctuations, power cuts or force majeure, or due to power disruptions effected upon the orders of the fire brigade, police or public utilities. In principle, the specifications of the Technical Guidelines of Messe Karlsruhe (<https://www.messe-karlsruhe.de/data/downloads/vertragsunterlagen-und-richtlinien/technische-richtlinien-fuer-messen-und-ausstellungen-messegelaende.pdf>) must be observed.

32. Terms of payment

Rent for stand space (stand rental) and all other charges are net prices and exclusive of German VAT, which is payable at the relevant statutory rate, specified in addition to each price. If no valid VAT ID is provided by companies from the EU with places of business outside Germany, then Messe Karlsruhe is obligated to add the statutory VAT to the invoice sum. The Exhibitor shall receive an invoice for the stand space following confirmation of the stand; invoicing for services and stand construction packages shall depend on the order date. All invoices are payable upon receipt. If an invoice is not settled by the Exhibitor within 30 days of receipt, then the Exhibitor shall be considered as being in arrears irrespective of a reminder. If the Exhibitor is in arrears, then the trade fair/exhibition management shall be entitled to charge default interest at the statutory rate. In the event of continuing arrears despite a reminder, the trade fair/exhibition management reserves the right to cancel the contractual relationship with immediate effect on the grounds of a compelling reason. All orders received less than three weeks before the start of the event will be subject to an express service surcharge of 25% due to the additional logistical and technical effort involved.

33. Payment by credit card

When paying by credit card, only Mastercard and Visa are accepted. Messe Karlsruhe uses the VR Pay Internet Gateway of VR Payment GmbH, Saonenstraße 3a, 60528 Frankfurt am Main as payment service provider.

34. Set-off, right of retention

The exhibitor is only entitled to set-off against Messe Karlsruhe if the claim to be set-off is undisputed or legally established. The same applies to a right of retention of the exhibitor if he is an entrepreneur within the meaning of § 14 BGB. If the exhibitor is not an entrepreneur in this sense, he is only entitled to exercise this right if it is a right of refusal of service under § 320 BGB or his counterclaim is based on the same contractual relationship.

35. Advertising

Active advertising outside the rented stand is not permitted. This does not apply to on-site advertising services and sponsoring offered by Messe Karlsruhe. In the event of contraventions, the trade fair/exhibition management reserves the right to take immediate action. It may also cancel existing contracts agreed with the Exhibitor for subsequent events on the grounds that essential requirements for contractual fulfilment are no longer met.

36. Limitation of liability

36.1 Messe Karlsruhe shall not be liable for breaches of duty to the extent that the following restrictions do not indicate otherwise.

36.2 The exclusion of liability does not apply to liability for damages resulting from injury to life, limb or health, which are based on a willful or negligent breach of duty by Messe Karlsruhe or a willful or negligence breach of duty by a legal representative or vicarious agent of Messe Karlsruhe.

36.3 Messe Karlsruhe is also liable for any other damage caused by are based on a deliberate or grossly negligent breach of duty by Messe Karlsruhe or on a deliberate or gross negligent violation of duty by a legal representative or vicarious agent of Messe Karlsruhe.

36.4 Messe Karlsruhe shall also be liable for damages arising from the breach of a material contractual obligation (an obligation whose fulfilment makes the proper execution of the contract possible in the first place and on whose compliance the exhibitor regularly relies and may rely); in this case, however, Messe Karlsruhe's liability is limited to the compensation of the foreseeable and typically occurring damage.

36.5 Insofar as the liability of Messe Karlsruhe is excluded, this also applies to the personal liability of legal representatives or vicarious agents of Messe Karlsruhe.

37. Insurance and security

37.1 The exhibitor is liable for all personal or material damage resulting from its operation. The exhibitor is required to have a liability insurance with a coverage amount of at least 5 Mio €.

37.2 The exhibition management strongly recommends taking out exhibition insurance.

37.3 If the exhibitor wishes to take out a special, fee-based stand guard, this will be carried out exclusively by authorized companies of the exhibition management under the applicable conditions. Corresponding forms can be found in the Online Service Center (OSC).

38. Safety obligations/occupational safety/accident prevention

Operations and conditions on the exhibition grounds of the Karlsruhe Trade Fair Centre, including in the outdoor exhibition area, are identical or similar to those that occur on a construction site throughout the assembly and dismantling periods, as well as during the trade fair, and are therefore potentially hazardous. The legal provisions for safety and accident prevention on construction sites must be observed. The Exhibitor is responsible for operational safety and compliance with occupational safety and accident prevention regulations at their stand space. All machinery / plants / equipment / vehicles operated during the trade fair at the Exhibitor's stand space or in topical demonstration formats must have a CE declaration of conformity that the Exhibitor can present and/or verify upon request. Machinery / plants / equipment / vehicles must comply with the currently valid legal requirements. Any dust emissions caused by the operation of machinery / plants / equipment / vehicles must be minimised. Any requirements for reducing dust emissions shall be announced with the stand construction approval. The Exhibitor must ensure that the machinery / plants / equipment / vehicles exhibited, as well as any other exhibits, have safety devices that comply with the accident prevention regulations of the relevant trade association. The Exhibitor is liable for any personal injury or property damage arising from the operation of the exhibited machinery / plants / equipment / vehicles, etc. Fire extinguishers and their signs shall not be removed or covered, and emergency exits shall not be covered or concealed by exhibition stands or exhibits. The specifications of the Technical Guidelines of Messe Karlsruhe (<https://www.messe-karlsruhe.de/data/downloads/vertragsunterlagen-und-richtlinien/technische-richtlinien-fuer-messen-und-ausstellungen-messegelaende.pdf>) must be observed.

39. Cleaning

The cleaning of the generally accessible outdoor exhibition area and halls shall be conducted by the trade fair/exhibition management. The Exhibitor is responsible for cleaning the stand space they have rented.

40. Insurance and surveillance

The Exhibitor shall be liable for all personal injury or property damage caused by its operations. As stipulated in the IDFA Participation Guidelines, which form an integral part of the contract between the Organiser and the Exhibitor, the trade fair/exhibition management shall

not be liable for fire damage, burglary and theft, tap water damage or weather damage. The trade fair/exhibition management therefore strongly recommends that exhibitors obtain exhibition insurance. The trade fair/exhibition management has concluded a special agreement with an insurance company for the duration of the exhibition. Exhibitors are advised to join this agreement in view of the special benefits it offers. If the Exhibitor wishes to have special stand security provided at their own expense, this will be carried out exclusively by companies commissioned by the Exhibition Management under the applicable terms and conditions. The relevant forms can be found in the Online Service Centre (OSC).

41. GEMA

The exhibitor shall contact GEMA (German Society for Musical Performing Rights and Mechanical Reproduction Rights) in the following cases: use of live music, recorded music, records, cassettes, CDs, DVDs, presentations of films with sound or videos with music, or in the event of membership of an AV or TV medium. GEMA, 11506 Berlin, Germany, phone +49 (0) 30 58858999.

42. Data protection

The personal data which you have provided will be processed in the context of fulfilling the contract. In this context, the data may also be passed on to third parties (service partners) insofar as this may be necessary to fulfil the contract. The processing of the data occurs according to Article 6 (1) lit b) GDPR. Moreover, your data will be used in legitimate interest for direct advertising according to Article 6 (1) lit f) GDPR. You can find further information at:

www.messe-karlsruhe.de/privacy

43. Domiciliary right

The trade fair/exhibition management exercises a domiciliary right on the outdoor and indoor exhibition areas. Instructions of the trade fair/exhibition management, its employees and stewards shall be observed.

44. Recognition of the terms and conditions of exhibition and the house rules

By registering for participation in the exhibition, the Exhibitor bindingly recognises these Special Terms and Conditions for Participation, the General Exhibiting Guidelines for Trade Fairs and Exhibitions of IDFA Members and the House Rules both for themselves and for their agents. In the event of a violation, the trade fair/exhibition management shall be entitled to remove the faults or disruptions at the expense of the relevant exhibitor and to close down the stand without compensation.

45. Statute of limitation

All contractual and pre-contractual claims of the Exhibitor towards the trade fair/exhibition management shall come under the statute of limitation for a period of six months. This period shall start on the working day after the end of the exhibition.

46. Place of performance and jurisdiction

The place of performance and jurisdiction is Karlsruhe. German law applies. The terms and conditions of the Organiser apply exclusively; the terms and conditions of the Exhibitor do not apply. The German text is legally binding.

47. Severability

Should any of the aforementioned provisions be or become invalid, then this shall not affect the validity of the remaining Special Terms and Conditions for Participation or the entire agreement. Should one of these provisions be invalid, then the parties agree that it shall be replaced by whatever provision comes as close to it as possible in terms of its economic meaning and purpose.

General Exhibiting Guidelines for Trade Fairs and Exhibitions of IDFA Members*

In the event of any non-conformity, the following regulations shall apply in the undermentioned order (if available):

- A. Individual binding agreements of the organizer
- B. Special Exhibiting Conditions of the organizer
- C. General Exhibiting Guidelines



* The IDFA is the interest group of German trade fairs and exhibition cities. Its members are the trade fair companies in: Bremen, Dortmund, Essen, Friedrichshafen, Hamburg, Karlsruhe, Leipzig, Offenbach, Pirmasens, Saarbrücken and Stuttgart. IDFA members issue these guidelines together on a voluntary basis in the interest of ensuring fair and equal treatment for all exhibitors. Members are free to enter into agreements with exhibitors that diverge from these guidelines. Such agreements and arrangements require written confirmation from the IDFA member in question in order to take effect.

01. Participants

01.01 The participants in trade fairs and exhibitions shall be divided into exhibitors, co-exhibitors and additionally represented companies. They shall hereinafter be called "participants" for short.

01.02 The admission of one or more co-exhibitors shall only be possible in exceptional cases and shall entitle the organizer to charge a special fee. In all cases, however, the admitted exhibitor shall be liable for ensuring that the co-exhibitor(s) complies (comply) with the obligations upon the exhibitor.

01.03 Exhibitors, co-exhibitors and additionally represented companies

An **exhibitor** shall be regarded as anyone who hires an exhibition stand for the duration of a trade fair or exhibition and takes part in this event with their own personnel and their own products or services.

A **co-exhibitor** shall be regarded as anyone who takes part in a trade fair or an exhibition on the stand of an exhibitor with their own personnel and their own products or services. Co-exhibitors shall also include members of a group of companies and subsidiaries.

In the case of an exhibitor who is actually a manufacturer, an **additionally represented company** shall be regarded as every other firm whose goods or services are offered by the exhibitor. If an exhibitor, who is a sales company, presents both products from a manufacturer and additional goods and services from other firms, these firms shall be regarded as **additionally represented companies**.

01.04 The admission of the exhibitor shall not lead to a contract between the co-exhibitors or additionally represented companies registered by the exhibitor and the organizer. The inclusion of co-exhibitors shall normally be subject to a licence and a charge. The inclusion of additionally represented companies shall be subject to a licence; a charge shall only be paid for these companies if this is stipulated in the Special Exhibiting Conditions. The charge shall be paid by the exhibitor; it may also be subsequently invoiced by the organizer.

A written application for the inclusion of a co-exhibitor shall be sent to the organizer showing the full address and the names of contact persons.

02. Registration

02.01 Anyone wishing to register (participation and ordering of a stand) for a trade fair or exhibition (hereinafter called "event") shall do so using the registration form, which shall be completed in full and signed with legally binding effect. This application shall be regarded as a contract offer from the exhibitor, which requires acceptance by the organizer.

Submission of the application form shall constitute no grounds for admission to the event.

02.02 By submitting the application form, the exhibitor shall hereby accept these "General Exhibiting Guidelines" and, if available, the "Special Exhibiting Conditions" applying to the particular event, the "House Rules", the "Technical Guidelines" and the regulations contained in the "service documents". This obligation shall also extend to the persons employed by the exhibitor at the event, other participants registered by the exhibitor and other agents.

02.03 The exhibitor shall be obliged to comply with relevant labour and trade legislation, environmental protection regulations, fire protection regulations, accident prevention regulations and the provisions of competition law. The exhibitor shall also personally comply with EU Regulations No. 2580/2001 and No. 881/2001, especially in regard to finance and personnel.

02.04 The exhibitor shall continuously monitor compliance with the above-mentioned regulations by the persons whom he employs at the event, his other registered participants and other agents. In the event of infringement of this obligation, the exhibitor shall intervene and/or inform the organizer about the infringements.

02.05 By submitting the application form, the exhibitor hereby agrees to his data being recorded, processed and used for the purpose of organizing the event and for purposes of advertising, market research or opinion research – in accordance with the latest version of the Data Protection Act – and to these data being passed on to third parties in connection with the above-mentioned purposes. The exhibitor shall hereby give his consent in this respect, unless he has filed an express objection. The exhibitor shall also be obliged to take part in electronic visitor recording and evaluation programmes, and shall agree to the publication of information relating to his participation via electronic media, including the Internet.

03. Admission

03.01 The organizer shall take a decision, if necessary in agreement with the respective committees, regarding the admission of the exhibitor and registered exhibits to the event via a written confirmation of admission. A contract shall come

about with the admission of the exhibitor (see subsection 02.01, sentence 3).

03.02 The organizer may exclude individual participants from taking part in the event for factually justified reasons, especially if the amount of space available is insufficient. The organizer may also restrict the event to certain groups of participants if this is necessary to attain the purpose of the event. The organizer shall also be entitled to impose restrictions on the registered exhibits and change the amount of registered space. Admission shall only apply to the registered exhibits, the participants mentioned in the confirmation of admission and the space stipulated therein. No items apart from those which have been registered and admitted to the event may be exhibited.

03.03 The participant shall have the actual and legal power of disposal over the registered exhibits and shall be in possession of any necessary official operating licences. Descriptions and brochures relating to the goods or services to be exhibited shall be submitted by the participant on request.

04. Space assignment

04.01 The organizer shall personally assign space in accordance with the subject and structure of the particular event and the actual amount of space available. If possible, the organizer shall try and accommodate requests for specific space assignments in the registration form. The order in which applications are received shall not be the sole decisive factor in assigning space.

04.02 The organizer shall admit participants to the event by issuing written confirmation of participation along with details of the stand provided (stand confirmation). Unless otherwise agreed in writing, the participation contract between the exhibitor and the organizer shall hereby be concluded with legally binding effect. If the contents of the stand confirmation differ from the contents of the exhibitor's registration form, the contract shall be concluded on the basis of the stand confirmation, unless the exhibitor objects in writing within two weeks.

05. Unauthorized transfer of stand space, co exhibitors, additionally represented companies

05.01 The assigned stand space may not be exchanged with another exhibitor. Partial or complete transfer of the stand space or subletting of the stand space to third parties shall also not be permitted without the approval of the organizer. In the event of an infringement of this provision, the organizer shall be entitled to terminate the contract immediately according to section 17 for good cause.

05.02 If several exhibitors want to rent a stand together, they shall name a jointly appointed authorized representative on the application form. The organizer shall negotiate solely with this authorized representative. If several exhibitors rent a stand together, every one of them shall be jointly and severally liable to the organizer.

05.03 The exhibitor may only accept co-exhibitors or additionally represented companies (cf. 01.04) with the prior approval of the organizer. Third parties shall also be regarded as co-exhibitors or additionally represented companies if they have close economic or organizational ties to the applicant. The exhibitor shall enter the names of all co-exhibitors or additionally represented companies on the application form. Co-exhibitors or additionally represented companies not named on the application form may not display exhibits on the exhibitor's stand.

06. Fees, payment deadlines and terms, lessor's right of lien

06.01 The participation fee amount and the payment deadlines are shown in the Special Exhibiting Conditions. The payment deadlines shall be observed. Prior and full payment of the invoice on the stipulated dates shall be a prerequisite for taking possession of the assigned stand space and for handing over the participant passes. No provision shall be made for deferral of payment in the event of any deviation from this regulation. Objections to the invoice may only be taken into account if they are sent in writing within 14 days after receipt of the invoice. When sending the invoice, the organizer shall draw the exhibitor's attention in particular to the importance of his actions.

06.02 An AUMA service fee amounting to €0.60 per square metre of stand space shall be charged for the activities of the Association of the German Trade Fair Industry (AUMA), Littenstrasse 9, 10179 Berlin. This service fee shall be listed separately on the invoice.

06.03 All invoice amounts shall be transferred in Euro without any bank charges or deductions quoting the customer number and invoice number to one of the accounts shown on the invoice. If the exhibitor fails to pay on time, the organizer shall be entitled to charge interest amounting to the interest rate which he would pay for taking out corresponding loans, but at least 8 percent above the current base interest rate, plus a fee of € 3.00 for every additional warning letter. The organizer shall

reserve the right to assert claims for statutory interest after the due date (§ 353 of the German Commercial Code), any further damage caused by default and other rights arising from these Exhibiting Conditions. The participant shall be entitled to provide the organizer with documentary evidence to the effect that the latter suffered no damage over and beyond the statutory default interest rate as a result of default in payment. 06.04 If the participant culpably fails to comply with his payment obligations on time, the organizer shall reserve the right, after granting a reasonable period of grace with consideration of the circumstances and the remaining time, to terminate the contract with immediate effect according to section 17 for good cause. 06.05 Should a participant fail to comply with his payment obligations, the organizer may exercise his right of lien, retain the exhibits and the stand fittings, and have them auctioned at the expense of the participant, each time after prior written notification, or to sell them privately if they have a stock exchange price or a market price.

07. Non-participation by the participant

07.01 Non-participation by the participant shall not generally release him from his contractual obligations. The participant shall be obliged, in particular, to pay the contractually due fees. The organizer shall not be obliged to accept a replacement participant nominated by the participant.

07.02 In the event of non-participation, the participation fee shall become due for payment immediately if the due date has not already been established according to subsection 06.01.

07.03 In order to ensure that the trade fair/exhibition has a unified appearance, the organizer shall be entitled to reassign the stand space not used by the participant if the latter does not take part in the event. The participant shall pay an administrative fee (see subsection 17.06) for the attempts by the organizer to hire the exhibition stand for a consideration other than through an exchange with the stand space of another participant. This provision shall also apply if the stand space is reassigned to a replacement exhibitor who is nominated by the participant and accepted by the organizer. If no interested party is found, the organizer shall be entitled to arrange the stand space at the expense of the participant. The participant shall also not be released from the obligation to pay the participation fee if the assigned stand space is hired in another way, but the total area available for the event cannot be fully hired out.

07.04 In the event of non-participation by a co-exhibitor, the participant shall still be obliged to pay the full registration fee (see subsection 01.04).

08. Cancellation, relocation and change in the duration of the event

08.01 The organizer shall be entitled to cancel the event for good cause, change its date and location, change its duration or – if necessitated by space conditions, police instructions or other compelling reasons – move the stand space assigned to the participant, change its dimensions and/or limit the stand space. Any change in regard to the venue or its time or any other change shall become an integral part of the contract when the participant is notified accordingly. In this case, the participant shall be entitled to withdraw from the contract within 14 days after receipt of the notice of change. Compensation claims against the organizer shall be excluded in this case, unless the change was due to gross negligence or intent on the part of the organizer or his agents.

08.02 Cases of force majeure, which prevent the organizer from fulfilling all or some of his obligations, shall release him from the performance of this contract until such time as force majeure ceases. The organizer shall inform the exhibitor immediately, unless he is also impeded by a case of force majeure. The impossibility of a sufficient supply of auxiliary materials such as electricity, heating, etc., as well as strikes and lockouts shall be regarded as tantamount to a case of force majeure - unless they only last for a short period or were caused by the organizer. If the organizer incurs costs in these cases for the preparation of the event, the participant shall be obliged to pay these costs.

08.03 If the organizer is able to stage the event at a later date, the participant shall be notified accordingly. The participant shall be entitled to withdraw from the contract within 14 days after receipt of this notification. Compensation claims against the organizer shall be excluded in this case, unless the change of date was due to gross negligence or intent on the part of the organizer or his agents.

08.04 If the organizer is responsible for cancelling the event, the participant shall not be obliged to pay the participation fee.

08.05 If the organizer is forced to shorten an event already in progress on account of the occurrence of force majeure or for other reasons for which he is not responsible, the exhibitor shall not be entitled to claim full or partial reimbursement or waiver of the participation fee.

09. Stand construction, fittings and design

09.01 All exhibition stands and other event areas shall be measured and marked by the organizer. In case of doubt, the organizer shall have the right to make a final decision (§ 315 of the German Civil Code).

09.02 The participant shall be obliged to build a trade fair stand or an exhibition stand (stand) on the rented exhibition space. The stand shall be occupied on time, but at the latest 24 hours before the start of the event. If the participant does not occupy the stand on time, the organizer may terminate the contract immediately according to section 17 for good cause.

09.03 Exhibits, stand equipment and/or other items, which were not shown on the application form or whose appearance, smell, lack of cleanliness, noise or other characteristics create an unreasonable nuisance or disturbance affecting the smooth running of the event or which otherwise turn out to be unsuitable shall be removed immediately at the request of the organizer. If these items are not removed at once, the organizer may dispose of them at the participant's expense and terminate the contract immediately according to section 17 for good cause.

09.04 In principle, every participant shall be free to design and equip their stand according to their own criteria. However, the stand design and equipment shall take account of the typical exhibiting criteria of the event and all conditions of the organizer, especially the Technical Guidelines, the Special Exhibiting Conditions and the service catalogue. The organizer shall be entitled to request the participant to submit plans and stand descriptions that are true to dimensions. The name or the company and the address or head office of the participant shall be clearly marked on a stand sign. The names of the companies commissioned to design and build the exhibition stand shall be notified to the organizer.

09.05 The stand shall be properly equipped and occupied by knowledgeable personnel at the fixed opening times throughout the duration of the event stipulated in the Special Exhibiting Conditions.

09.06 If the design and/or equipment of a stand do not comply with the relevant specifications, the organizer may request that the stand be changed or removed accordingly by the participant. The costs in this case shall be borne by the participant. If the participant fails to comply with this request straightforwardly, the organizer shall be entitled to change the stand at the participant's expense or terminate the contract immediately according to section 17 for good cause.

09.07 Construction of the stand shall be completed at the latest before the end of the construction times stipulated in the Special Exhibiting Conditions. The participant shall not be entitled to remove exhibits from the stand or start dismantling the stand before the beginning of the stand dismantling times stipulated in the Special Exhibiting Conditions.

09.08 Any exhibits exceeding the fixed height limits for the stands shall require the permission of the organizer. This provision shall also apply to the presentation of very heavy exhibits for which foundations or special equipment are required.

09.09 The participant shall be solely responsible for vacating the stand on time and restoring the original state of the exhibition space. All obligations of the organizer shall end after expiry of the stand dismantling period stipulated in the Special Exhibiting Conditions. The organizer shall accept no responsibility whatsoever for goods left on the trade fairgrounds, including those which were sold to a third party during the event. The organizer shall be entitled to charge a reasonable storage fee for goods which are not dismantled and taken away on time. The organizer shall also be entitled to use a suitable company to remove and store goods immediately at the participant's expense and risk.

10. Advertising

10.01 The participant shall only be entitled to use any kind of advertising on his stand for his own company and solely for the goods which he produces or sells, provided they have been registered and admitted to the event.

10.02 Loudspeaker advertising, other acoustic measures and slide, film, video or computer presentations and other noisy measures shall require the written approval of the organizer. This provision shall also apply to the use of audio or visual equipment for the purpose of attaining a better advertising impact or if the demonstration of exhibits is noisy or annoying.

10.03 The organizer shall be entitled to stop unauthorized advertising without the aid of courts or the police and to personally remove it or have it removed. The costs of removing unauthorized advertising shall be borne by the participant. Licences that have already been issued may be subjected to restrictions or revoked in the interest of maintaining an orderly event if no other remedial measures are possible.

10.04 If the participant plays back mechanically reproduced music, he shall be obliged to obtain the necessary public performance licence and pay the fees in this respect.

10.05 The participant shall not be permitted to carry or drive around advertising media on the trade fairgrounds or distribute printed matter and samples outside his stand.

10.06 The participant shall be strictly forbidden to approach and interview visitors outside the stand. In the event of an infringement of this provision, the organizer shall be entitled to terminate the contract immediately according to section 17 for good cause.

10.07 Political advertising and/or political statements shall not be permitted, unless the political statement forms part of the event. In the case of political statements or political advertising which are capable of disturbing the smooth running of the event or public order, the organizer shall be entitled but not obliged to request the participant to stop showing the offending items and to remove them from his stand. If the exhibitor fails to comply with this request, the organizer shall be entitled to terminate the contract immediately according to section 17 for good cause.

11. Direct selling

11.01 Direct selling shall not be permitted, unless it is expressly permitted in the event-related "Special Exhibiting Conditions". If direct selling is permitted according to the "Special Exhibiting Conditions", the items for sale shall be marked with clearly legible price tags according to the Price Quotation Ordinance. 11.02 The participant shall be responsible for obtaining and maintaining licences from the trade supervisory and public health authorities.

12. Exhibitor passes

12.01 After paying the invoice amounts in full (see section 06), every exhibitor shall receive for his stand exhibitor passes entitling him to free admission to the event (see Special Exhibiting Conditions). The number of exhibitor passes shall not be increased through the inclusion of other participants. Additional exhibitor passes may be obtained on payment of a charge to the organizer (see Special Exhibiting Conditions). The exhibitor passes shall be intended for stand personnel and shall be completed in accordance with the instructions on the pass. Exhibitor passes may not be passed on to third parties.

13. Security, cleaning, waste disposal

13.01 Stand security and supervision during the daily opening hours of the event shall normally be the responsibility of the participant, also during the stand construction and dismantling periods. The organizer shall only be responsible for general supervision of the halls and the trade fairgrounds outside the opening hours of the event. No services shall be provided in connection with custody, safekeeping or protection of interests of the participants. Valuable, easy-to-remove items belonging to the participant shall be placed under lock and key at night-time. The participant shall use, at his own expense, the security firm commissioned by the organizer for additional stand supervision.

13.02 The organizer shall pay the costs for general cleaning of the trade fairgrounds and the exhibition hall aisles. The participant shall be responsible for cleaning his stand/stand area. Cleaning of the stand shall be completed each day before the event starts. The participant shall use the cleaning company appointed by the organizer to clean his stand. If the participant uses his own cleaning personnel, they may only carry out their work one hour before and after the daily opening times of the particular event.

13.03 In the interest of environmental protection and environmentally-friendly trade fairs, the participant shall be obliged in principle to reduce the amount of packaging and waste; this obligation shall also include the use of brochures. If separate waste disposal systems are used, the participant shall utilize them and also pay his share of any waste disposal costs according to the "polluter principle". If the participant leaves behind rubbish or other items after vacating the stand, the organizer shall be entitled to dispose of or destroy these items at the participant's expense.

14. Photography and other visual recordings

14.01 All types of commercial visual recordings, especially photography and film/video recordings, on the trade fairgrounds may only be carried out by persons who have been authorized to do so by the organizer and are in possession of a valid pass issued by the organizer. Stand photographs, which are to be taken outside the daily opening hours and require special lighting, shall be subject to the approval of the organizer. Any resulting costs shall be borne by the participant, unless they are paid by the photographer.

14.02 The organizer – and with the approval of the organizer – press journalists and television stations shall be entitled to photograph, draw and make film and video recordings of the event, the exhibition buildings/stands and the exhibited items, and to use these photographs, drawings and recordings free of charge for advertising purposes or press publications.

15. Protection of industrial property rights

15.01 The participant shall be solely responsible for protecting copyright or other industrial property rights, relating to the exhibits. Six-month protection from the start of an event in accordance with the Law Relating to the Protection of Samples at Exhibitions dated 18 March 1904 (Reich Law Gazette, page 141) and the Trademark Reform Law dated 25 October 1994 (Federal Law Gazette 1, page 3082) shall only take effect if the Federal Minister of Justice has published a corresponding announcement in the Federal Law Gazette for a specific exhibition (exhibition protection).

15.02 Every participant shall be obliged to observe the industrial property rights of other participants and shall refrain from infringing these industrial property rights. If it is proved that the participant has personally infringed industrial property rights, the organizer shall be entitled to terminate the contract immediately according to section 17 for good cause.

16. House authority

16.01 The participant shall comply with the organizer's house authority throughout the trade fairgrounds during the event. The participant shall follow the instructions of the organizer's employees, who shall identify themselves by means of an official pass. The length of stay on the trade fairgrounds for participants and their employees or authorized representatives shall be limited to one hour before and after the daily opening hours of the particular event. Stands of other participants may not be visited outside the daily opening times without the permission of the stand owner.

17. Violations of duty by the participant, right to terminate the contract, contractual penalty

17.01 Culpable violations of the participant's duties from the contract or of the provisions of the organizer's house rules shall entitle the organizer to terminate the contract immediately for good cause if the violations are not discontinued straightforwardly. Good cause for terminating the contract immediately shall be deemed to exist, in particular, if the participant violates the obligations stipulated in subsections 05.01, 06.04, 09.02, 09.03, 09.06, 10.06, 10.07 and 15.02.

17.02 If the contract is terminated for good cause, the organizer shall be entitled to close down the participant's stand immediately and request the participant to dismantle the stand straightforwardly and vacate the stand space.

17.03 If the participant does not dismantle the stand or clear the stand area on time, the organizer shall be entitled to either personally dismantle the stand and/or clear the stand area or have this work carried out by third parties at the expense of the participant.

17.04 The participant shall be obliged to pay the due participation fee as minimum compensation for the rest of the event if the stand area cannot be hired or can only be hired for a consideration through exchange with the stand area of another exhibitor.

17.05 If a replacement participant cannot be found for the stand area of the participant whose contract has been terminated, the organizer shall be entitled to design the stand area at the expense of the participant in order to ensure a unified appearance of the event.

17.06 The participant shall pay a flat-rate net management charge amounting to 25 % of the participation fee, but at least € 400 plus the statutory value-added tax for the attempts by the organizer to rent the stand area for a consideration in a way other than through exchange.

17.07 The organizer shall be entitled to request the participant to pay in every individual case a maximum contractual penalty of € 10,000, which is to be fixed by the organizer according to his fair judgement and reviewed by the competent regional court in the event of dispute, if the participant culpably violates his obligations from

- subsection 05.01: Unauthorized transfer of stand space
 - subsection 06.01: Duty to make an advance payment
 - subsection 09.02: Stand construction
 - subsection 09.03: Non-removal of annoying objects
 - subsection 09.06: Stand design/equipment
 - subsection 09.09: Vacation of stand on time
 - subsection 10.06: Unauthorized approaching/interviewing of visitors
 - subsection 10.07: Ban on political advertising
 - subsection 13.02: Failure to clean the stand
 - subsection 15.02: Infringements of industrial property rights
- If the organizer is also entitled to compensation on account of the culpable infringement of obligations by the participant, the contractual penalty shall be offset against the compensation claim.

18. Liability and insurance

18.01 In the case of gross negligence, the organizer shall only be liable for the actions of his legal representatives and managers, except in the case of material contractual obligations (cardinal obligations) or in the event of loss of life, physical injury or damage to health.

18.02 In the case of slight negligence, the organizer shall only be liable for the violation of material contractual obligations or in the event of loss of life, physical injury or damage to health.

18.03 The organizer shall only be liable, irrespective of the legal reason, for foreseeable damage which can typically be expected to arise.

18.04 In so far as the organizer is liable in cases of minor negligence, his liability shall be limited to EUR 10,000.

18.05 The organizer's liability without fault for already existing defects in accordance with § 536 a (1) of the German Civil Code (e.g. stand equipment) and for any subsequent losses of the participant shall be expressly excluded.

18.06 Damage shall be reported in writing immediately to both the police and the organizer. In the event of damage, the organizer shall only pay compensation amounting to the present value on presentation of written documentary evidence relating to the purchase costs.

18.07 Compensation for damages shall be excluded if the organizer's insurance company refuses to pay for the damages due to the late submission of a damage report by the participant.

18.08 The participant shall be liable to the organizer for the damage caused by the participant himself, his employees, authorized representatives or exhibits and stand fittings. In the case of lump-sum compensation claims, the organizer shall still be entitled to prove to the participant that he suffered higher damage. The participant shall be entitled to prove that no damage occurred or that the damage was much less than that stated in the lump sum.

18.09 If the participant is an event organizer within the meaning of the Sample Assembly Ordinance (MVStättVO) and according to the latest version of the State Assembly Ordinance, he shall be responsible according to the Sample Assembly Ordinance (MVStättVO), especially section 38 (1), (2) and (4), and the relevant provisions of the particular State Assembly Ordinance. The participant shall be obliged in this case to release the organizer and his agents from any damage claims and administrative fines based on their operator liability according to section (5) of the Sample Assembly Ordinance (MVStättVO) or the relevant provisions of the particular State Assembly Ordinance. The provisions of subsection 18.01 shall not be affected.

18.10 The organizer shall bear no insured risk whatsoever in respect of the participant. The participant is expressly referred to the possibility of taking out his own insurance coverage. Every participant shall have the possibility of acquiring extensive insurance coverage on the basis of general contracts concluded by the organizer. Further details on this insurance can be found in the registration documents.

19. Saving clause, statutory limitation, right of retention

19.01 If one of the clauses of these General Exhibiting Guidelines is or becomes invalid or unenforceable, the validity of the other clauses shall not be affected. The contracting parties shall be obliged in this case to agree a valid and enforceable clause which comes as close as possible to the

clause to be replaced within the meaning of the General Exhibiting Guidelines. This provision shall also apply to any loopholes in the General Exhibiting Guidelines.

19.02 The limitation period for claims against the organizer shall be one year, unless they are due to gross negligence or intent on the part of the organizer or the claims are subject to a statutory limitation period of more than three years.

19.03 The participant shall only be entitled to offset claims against the organizer if his counterclaims are legally enforceable, are undisputed or have been accepted by the organizer. This provision shall also apply to rights of retention if the participant is a registered trader, a legal person under public law or a special public asset. If the participant does not belong

to this group of persons, he shall be entitled to exercise a right of retention in so far as his counterclaim is based on the same contractual relationship.

20. Priority

20.01 Only the German version of the contractual conditions shall be authoritative in regard to the legal relationship between the contracting parties. The German text shall be legally binding.

21. Place of performance, place of jurisdiction, applicable law

21.01 The law of the Federal Republic of Germany shall apply solely to all legal relations between the organizer, his employees, agents and vicarious agents on the one hand and

the participant or his employees, agents and vicarious agents on the other hand.

21.02 For both contracting parties, the place of performance and place of jurisdiction (also for legal proceedings for dishonoured cheques or bills) shall be the domicile of the organizer, provided the participant is a registered trader, a legal person under public law or a special public asset, or if there is no general place of jurisdiction in Germany. However, the organizer shall reserve the right to take legal action at the general place of jurisdiction of the participant. The German text shall be legally binding.

House rules Messe Karlsruhe

House rules Messe Karlsruhe

1. Scope and house regulations

1.1 These house rules apply throughout the exhibition grounds at the Messe Karlsruhe site, the halls and buildings of the Conference Centre at the Festplatz in Karlsruhe (Stadthalle, Schwarzwaldhalle, Konzerthaus and Gartenhalle), and to sectioned-off event areas at the Festplatz. In the following, these halls, buildings and open-air spaces are referred to as "places of assembly".

1.2 These places of assembly are private property and subject to the house rules of Karlsruher Messe- und Kongress GmbH (hereinafter referred to as "Messe Karlsruhe"), Festplatz 9, 76137 Karlsruhe, Germany, which enforces the house rules throughout the premises together with the respective organiser and its own representatives.

1.3 The house rules apply to all visitors, exhibitors, tenants, service providers and all other persons unless otherwise specified in an individual agreement. They do not apply to employees of Messe Karlsruhe.

1.4 Possible consequences of an infringement of these house rules:

- Immediate removal from the premises
- Exclusion from the event
- Ban on entering the premises
- Criminal prosecution
- Claim for damages

A refund of entrance fees is excluded in these cases.

1.5 Additional event-specific regulations are announced by posters or other means (Internet, entry tickets, etc.).

2. Right to enter and remain on the premises

2.1 The right to enter and remain on the premises shall only be granted to persons who can show either a valid entry ticket, an accreditation valid for the day of the event or other access authorisation.

2.2 Persons are only permitted to remain in the buildings for the times and purposes specified by the access authorisation. The access authorisation must be carried until the person leaves the premises and be shown to security personnel upon request.

2.3 Persons wishing to purchase an entry ticket may access the ticket office area.

2.4 Children and young people under the age of 14 must be accompanied by a parent, guardian or other responsible person. Otherwise, the provisions of the German Youth Protection Act (Jugendschutzgesetz) shall apply.

2.5 For security reasons, Messe Karlsruhe may prohibit the taking of bags and rucksacks into the premises and require bags, rucksacks and coats to be deposited in the cloakroom for the standard fee of up to € 2. If no prohibition of this type is in operation, visitors must be aware that security personnel may conduct bag and body searches and that containers, coats, jackets and capes carried by the visitor will be checked for their contents.

Messe Karlsruhe accepts no liability for valuables, money, keys in bags, rucksacks or coats that are deposited in the cloakroom!

2.6 Access to the premises will not be granted to persons who

- have no valid access authorisation
- are clearly under the strong influence of alcohol or drugs
- have the obvious intention of disrupting the event
- refuse to cooperate with security checks
- are carrying prohibited goods (see, 5.11) or
- have been banned from the premises.

If access has already been granted, violation of the above or other house rules of the place of assembly may result in expulsion from the premises. In these cases, a refund of entry fees is excluded.

2.7 For security reasons, Messe Karlsruhe may order the closure and evacuation of rooms, buildings, portable structures or open spaces and/or the termination of events.

In this case, the instructions of the security personnel and/or the evacuation assistants must be followed. In this case, a refund of entry fees must be claimed from the organiser within 14 days. The refund is excluded if the claim is submitted after this deadline.

3. General rules of conduct

3.1 Every person must behave in such a way that no other person is harmed, endangered, harassed or obstructed more than is unavoidable under the circumstances.

3.2 The instructions of supervisory and security personnel as well as official emergency services must be followed.

3.3 The facilities on the premises must be treated with care and respect.

3.4 Waste, packaging materials and empty containers must be disposed of in the receptacles provided.

3.5 Escape and rescue routes as well as safety equipment, such as fire alarms, fire extinguishing equipment and smoke detectors, must be kept clear at all times.

3.6 Objects found on the premises must be handed in at the information counter. Injuries to persons or damage to property must be reported immediately.

4. Vehicle traffic

4.1 The driving of vehicles on the premises requires a permit issued for this purpose.

4.2 German road traffic regulations (StVO) apply throughout the premises. Vehicles must not exceed walking speed.

4.3 Marked areas such as fire brigade access areas, escape and rescue routes, and emergency exits must be kept clear at all times without exception.

4.4 Parking is only permitted in the marked areas and is at the owners' risk. Messe Karlsruhe accepts no obligation to guard, monitor, keep safe or provide insurance coverage for vehicles parked on the premises. This also applies if a charge is levied for the use of parking spaces on the premises, if service personnel are present on the premises, and if the premises are monitored by video cameras.

5. Prohibitions

The following are prohibited throughout the premises unless approved by Messe Karlsruhe and the organiser:

- Smoking – incl. e-cigarettes – in all closed rooms
- Leaving luggage standing unattended. In the event of an intentional or grossly negligent violation, Messe Karlsruhe reserves the right to charge the costs for any necessary security measures taken and any consequential damage.
- Begging and harassment of people
- Blocking escape and rescue routes
- Staying on the premises overnight
- Commercial activities
- Distribution of printed and advertising materials, affixing of stickers and posters, and use of advertising media. Exhibitors are subject to a separate regulation.
- Commercial photographic, film, video, sound and television recordings and drawings, in particular of exhibition stands and exhibits
- Driving on the premises with motor vehicles, two-wheelers, inline skates, roller skates, Segways, skateboards, kickboards, scooters, electric scooters and similar means of transport. Special regulations may apply to certain areas within the framework of some events.
- Operation of aircraft (e.g. drones) within the meaning of § 1 LuftVG (German Aviation Act)
- The following items are not permitted:
 - Firearms, cutting, stabbing and thrusting weapons or other objects of any kind which, by their nature, are capable of causing injury to persons or damage to property and are intended for such purpose by their owner
 - Harmful, corrosive, highly flammable, colouring or radioactive solids, liquids or gaseous substances
 - Gas cylinders, gas spray cans and pressurised containers, with the exception of standard pocket cigarette lighters
 - Items made of fragile or splintering material
 - Fireworks, rockets, Bengal lights, smoke powder, Roman candles and other pyrotechnic articles and explosives
 - Flags, banners, sign poles and propaganda media whose content is racist, xenophobic, radical or directed against the free democratic order
 - Mechanically or electrically operated instruments which emit noise
 - Equipment for the production of photographs, film, video or sound recordings, insofar as they are used for commercial purposes
 - Animals. Guide dogs are permitted where required for medical reasons (a disabled person's identity card would be acceptable proof of this requirement). Special exceptions apply to animal-related events.

6. Right to one's own image

Please note that photographic, film and video recordings are regularly made on Messe Karlsruhe premises for reporting, documentation or advertising purposes, particularly at events. By entering the premises of Messe Karlsruhe, visitors, exhibitors and other persons consent to the production and publication of such photographs and recordings on which they are depicted, unless they express a contrary wish to the photographer.

7. Video surveillance

Messe Karlsruhe premises are subject to video surveillance in compliance with BDSG (Federal Data Protection Act) for the safety of visitors and exhibitors and enforcement of the house rules.

8. Volume at music events

The use of hearing protection is strongly recommended to reduce the risk of damage at music events. At events where high sound pressure levels are to be expected in the auditorium, the organiser must draw attention to the corresponding risks in the entrance area and provide visitors with ear plugs on request.

9. Important telephone numbers

Police: 110

Fire brigade/Ambulance 112

Control centre: 0721 (0)3720 2155